

**Daihatsu Production, Sales and Export Results for January 2020**

**■ January 2020 Results**

|                             |   | January 2020 | Year-on year change |
|-----------------------------|---|--------------|---------------------|
| Mini vehicles               |   | 51,176       | -12.7%              |
| Registered cars             | ★ | 32,386       | 52.1%               |
| Total production in Japan*1 | ☆ | 83,562       | 4.6%                |
| Total production overseas*2 |   | 55,353       | -13.5%              |
| Worldwide production        |   | 138,915      | -3.5%               |
| Mini vehicles               |   | 42,346       | -16.7%              |
| Registered cars             | ☆ | 5,140        | 16.3%               |
| Total sales in Japan        |   | 47,486       | -14.1%              |
| Total sales overseas*3      |   | 32,135       | -12.0%              |
| Worldwide sales             |   | 79,621       | -13.2%              |
| Total exports               |   | 0            | 0.0%                |

☆ : Record high for the month      ★ : Record high for the period

\*1 Daihatsu vehicles(including complete knocked-down(CKD) and OEM)

\*2 Daihatsu and Perodua vehicles and OEM

\*3 Daihatsu and Perodua vehicles

(Reference)Units except for Perodua

\*Perodua...Consolidated subsidiary in Malaysia

|                           |         |        |
|---------------------------|---------|--------|
| Total production overseas | 37,385  | -11.5% |
| Worldwide production      | 120,947 | -1.0%  |
| Total sales overseas      | 14,654  | -10.5% |
| Worldwide sales           | 62,140  | -13.2% |

**■ Highlights of January 2020**

**Production in Japan**

- Increased for consecutive 2 months

**Production in overseas**

- Decreased for consecutive 4 months

**Worldwide production**

- Decreased for consecutive 4 months

**Sales in Japan**

- Decreased for consecutive 2 months

**Sales in overseas**

- Decreased for consecutive 3 months

**Worldwide Sales**

- Decreased for consecutive 4 months