



January 30, 2018

## Daihatsu Production, Sales and Export Results for December 2017

### December 2017 Results

|                             | December | Year on year change | April.1 2017 to December. 31 2017 | Year on year change |
|-----------------------------|----------|---------------------|-----------------------------------|---------------------|
| Mini vehicles               | 57,386   | 6.9%                | 683,270                           | 8.9%                |
| Registered cars             | ☆ 19,950 | 14.7%               | ★ 236,246                         | 148.0%              |
| Total production in Japan*1 | ☆ 77,336 | 8.8%                | ★ 919,516                         | 27.2%               |
| Total production overseas*2 | 40,598   | -16.7%              | 544,029                           | -1.3%               |
| Worldwide production        | 117,934  | -1.6%               | ★ 1,463,545                       | 14.9%               |
| Mini vehicles               | 43,915   | -1.1%               | 602,789                           | 3.9%                |
| Registered cars             | 2,855    | 156.1%              | 28,113                            | 305.7%              |
| Total sales in Japan        | 46,770   | 2.8%                | 630,902                           | 7.5%                |
| Total sales overseas*3      | 39,644   | -16.4%              | 390,982                           | -2.4%               |
| Worldwide sales             | 86,414   | -7.0%               | 1,021,884                         | 3.5%                |
| Total exports               | 0        | 0.0%                | 2                                 | 0.0%                |

☆ : Record high for the month      ★ : Record high for the period

\*1 Daihatsu vehicles(including complete knocked-down(CKD) and OEM)

\*2 Daihatsu and Perodua vehicles and OEM

\*3 Daihatsu and Perodua vehicles

(Reference)Units except for Perodua

\*Perodua...Consolidated subsidiary in Malaysia

|                           |        |        |             |       |
|---------------------------|--------|--------|-------------|-------|
| Total production overseas | 22,460 | -25.9% | ★ 343,880   | 1.6%  |
| Worldwide production      | 99,796 | -1.5%  | ★ 1,263,396 | 19.0% |
| Total sales overseas      | 19,464 | -14.6% | 186,095     | -3.7% |
| Worldwide sales           | 66,234 | -3.0%  | 816,997     | 4.7%  |

### Highlights of December 2017 (year on year)

#### Production in Japan

- Increased for consecutive 20 months

#### Production in overseas

- Decreased for consecutive 5 months

#### Worldwide production

- Decreased for consecutive 3 months

#### Sales in Japan

- Increased for consecutive 9 months

#### Sales in overseas

- Decreased for consecutive 5 months

#### Worldwide Sales

- Decreased for the first time in 3 months