

December 27, 2017

Daihatsu Production, Sales and Export Results for November 2017

| | | | November | Year on year change | April.1 2017 to November. 30 2017 | Year on year change | | | |
|----|--------------------------------|---------|----------|---------------------|--------------------------------------|------------------------|--|--|--|
| | Mini vehicles | | 57,654 | 8.7% | 625,884 | 9.1% | | | |
| | Registered cars | \star | 22,259 | 34.5% | ★ 216,296 | 177.8% | | | |
| | Total production in_Japan*1 | ☆ | 79,913 | 14.8% | ★ 842,180 | 29.2% | | | |
| | Total production overseas*2 | | 48,481 | -22.1% | ★ 503,431 | 0.2% | | | |
| Wo | orldwide production | | 128,394 | -2.6% | ★ 1,345,611 | 16.6% | | | |
| Т | Mini vehicles | | 48,604 | -2.5% | 558,874 | 4.3% | | | |
| | Registered cars | | 3,047 | 204.7% | 25,258 | 334.4% | | | |
| | otal sales in Japan | | 51,651 | 1.5% | 584,132 | 7.9% | | | |
| | Total sales overseas*3 | | 32,741 | 0.0% | 351,327 | -0.5% | | | |
| , | Worldwide sales | | 84,392 | 0.9% | 935,459 | 4.6% | | | |
| | Total exports | | 0 | 0.0% | 2 | 0.0% | | | |

■ November 2017 Results

 \star : Record high for the month \star : Record high for the period

*1 Daihatsu vehicles(including complete knocked-down(CKD) and OEM)

*2 Daihatsu and Perodua vehicles and OEM

*3 Daihatsu and Perodua vehicles

(Reference)Units except for Perodua

*Perodua...Consolidated subsidiary in Malaysia

| (| | | | | |
|------------------------------|---------|--------|-------------|-------|--|
| Total production overseas | 27,959 | -27.5% | ★ 321,420 | 4.3% | |
| Worldwide production | 107,872 | -0.3% | ★ 1,163,600 | 21.2% | |
| Total sales overseas | 16,105 | -6.9% | 166,620 | -2.3% | |
| Worldwide sales | 67,756 | -0.6% | 750,752 | 5.4% | |

Highlights of November 2017 (year on year)

Production in Japan

Increased for consecutive 19 months

Production in overseas

· Decreased for consecutive 4 months

Worldwide production

· Decreased for consecutive 2 months

Sales in Japan

Increased for consecutive 8 months

Sales in overseas

· Decreased for consecutive 4 months

Worldwide Sales

Increased for consecutive 2 months