

May 30, 2017

## Daihatsu Production, Sales and Export Results for April 2017

### ■ April 2017 Results

|                               | April   | Year on year change | January.1 2017 to April 30 2017 | Year on year change |
|-------------------------------|---------|---------------------|---------------------------------|---------------------|
| Mini vehicles                 | 55,328  | 41.4%               | 237,208                         | 4.6%                |
| Registered cars ☆             | 19,425  | 155.1%              | ★ 76,332                        | 796.7%              |
| Total production in Japan*1 ☆ | 74,753  | 59.9%               | ★ 313,540                       | 33.2%               |
| Total production overseas*2   | 43,389  | 2.1%                | ★ 190,237                       | 19.9%               |
| Worldwide production ☆        | 118,142 | 32.4%               | ★ 503,777                       | 27.8%               |
| Mini vehicles                 | 44,478  | 20.1%               | 216,379                         | -0.1%               |
| Registered cars               | 2,215   | 204.7%              | 6,140                           | 444.8%              |
| Total sales in Japan          | 46,693  | 23.7%               | 222,519                         | 2.2%                |
| Total sales overseas*3        | 29,450  | -2.2%               | 123,964                         | 3.5%                |
| Worldwide sales               | 76,143  | 12.2%               | 346,483                         | 2.6%                |
| Total exports                 | 1       | 0.0%                | 2                               | 0.0%                |

☆ : Record high for the month      ★ : Record high for the period

\*1 Daihatsu vehicles(including complete knocked-down(CKD) and OEM)

\*2 Daihatsu and Perodua vehicles and OEM

\*3 Daihatsu and Perodua vehicles

(Reference)Units except for Perodua

\*Perodua...Consolidated subsidiary in Malaysia

|                             |         |       |           |       |
|-----------------------------|---------|-------|-----------|-------|
| Total production overseas ☆ | 30,178  | 24.1% | ★ 126,745 | 37.3% |
| Worldwide production ☆      | 104,931 | 47.7% | ★ 440,285 | 34.4% |
| Total sales overseas        | 15,072  | -0.9% | 59,321    | 2.7%  |
| Worldwide sales             | 61,765  | 16.6% | 281,840   | 2.3%  |

### ■ Highlights of April 2017 (year on year)

#### Production in Japan

- Increased for consecutive 12 months

#### Production in overseas

- Increased for consecutive 12 months

#### Worldwide production

- Increased for consecutive 12 months

#### Sales in Japan

- Increased for the first time in 5 months

#### Sales in overseas

- Decreased for the first time in 3 months

#### Worldwide Sales

- Increased for consecutive 2 months