

October 27, 2016

## Daihatsu Production, Sales and Export Results for September 2016

## September 2016 Results

|                           |                                  | September<br>2016(units) | Year on year change | Jan.1 to<br>September.30,2016 | Year on year change |
|---------------------------|----------------------------------|--------------------------|---------------------|-------------------------------|---------------------|
|                           | Mini vehicles<br>Registered cars | 53,734<br>9,958          |                     | 470,231<br>53,193             | -9.2%<br>392.8%     |
|                           | Total production<br>in Japan*1   | 63,692                   | 14.7%               | 523,424                       | -1.0%               |
|                           | Total production<br>overseas*2   | ★ 50,002                 | 27.6%               | 381,207                       | 0.9%                |
| Wo                        | orldwide production              | ☆ 113,694                | 20.0%               | 904,631                       | -0.2%               |
|                           | Mini vehicles<br>Registered cars | 49,854<br>657            |                     | ,                             | -5.6%<br>228.2%     |
| Тс                        | otal sales in Japan              | 50,511                   | -7.0%               | 443,345                       | -4.9%               |
| Total sales<br>overseas*3 |                                  | 34,639                   | 16.8%               | 286,878                       | -2.4%               |
| \                         | Worldwide sales                  | 85,150                   | 1.4%                | 730,223                       | -3.9%               |
|                           | Total exports                    | 0                        | -100.0%             | 2                             | -100.0%             |

 $\star$  : Record high for the month  $\star$  : Record high for the period

\*1 Daihatsu vehicles(including complete knocked-down(CKD) and OEM)

\*2 Daihatsu and Perodua vehicles and OEM

\*3 Daihatsu and Perodua vehicles

#### (Reference)Units except for Perodua

\*Perodua...Consolidated subsidiary in Malaysia

| Total production<br>overseas | ★ | 33,097 | 47.4% | 233,252 | 11.3% |
|------------------------------|---|--------|-------|---------|-------|
| Worldwide production         | ☆ | 96,789 | 24.1% | 756,676 | 2.5%  |
| Total sales<br>overseas      |   | 17,492 | 15.2% | 135,990 | -0.2% |
| Worldwide sales              |   | 68,003 | -2.2% | 579,335 | -3.9% |

# Highlights of September 2016 (year on year)

Production in Japan

Increased for consecutive 5 months

## Production in overseas

Increased for consecutive 5 months

## Worldwide production

Increased for consecutive 5 months

#### Sales in Japan

Decreased for the first time in 3 months

#### Sales in overseas

Increased for consecutive 2 months

## Worldwide Sales

Increased for consecutive 3 months