

November 27, 2015

Daihatsu Production, Sales and Export Results for October 2015

■ October 2015 Results

| | October. 2015(units) | Year on year change | Jan.1 to Oct.31,2015 | Year on year change |
|-----------------------------|----------------------|---------------------|----------------------|---------------------|
| Mini vehicles | 57,738 | 0.2% | 575,764 | -10.7% |
| Registered cars | 976 | -0.3% | 11,771 | 4.4% |
| Total production in Japan*1 | 58,714 | 0.2% | 587,535 | -10.4% |
| Total production overseas*2 | 45,646 | 8.0% | 423,394 | -1.1% |
| Worldwide production | 104,360 | 3.5% | 1,010,929 | -6.7% |
| Mini vehicles | 46,588 | -2.7% | 511,595 | -11.1% |
| Registered cars | 110 | -16.0% | 1,409 | -14.8% |
| Total sales in Japan | 46,698 | -2.8% | 513,004 | -11.1% |
| Total sales overseas*3 | 32,478 | -5.6% | 326,324 | -1.2% |
| Worldwide sales | 79,176 | -4.0% | 839,328 | -7.5% |
| Total exports | 764 | 19.4% | 7,940 | 23.8% |

☆ : Record high for the month ★ : Record high for the period

*1 Daihatsu vehicles(including complete knocked-down(CKD) and OEM)

*2 Daihatsu and Perodua vehicles and OEM

*3 Daihatsu and Perodua vehicles

(Reference)Units except for Perodua

*Perodua...Consolidated subsidiary in Malaysia

| | | | | |
|---------------------------|--------|--------|---------|--------|
| Total production overseas | 23,260 | -13.2% | 232,747 | -13.7% |
| Worldwide production | 81,974 | -4.0% | 820,282 | -11.4% |
| Total sales overseas | 15,173 | -9.3% | 151,496 | -12.1% |
| Worldwide sales | 61,871 | -4.5% | 664,500 | -11.4% |

■ Highlights of October 2015 (year on year)

Production in Japan

- Increased for the first time in 10 months

Production in overseas

- Increased for the first time in 2 months

Worldwide production

- Increased for the first time in 10 months

Sales in Japan

- Decreased for consecutive 2 years

Sales in overseas

- Decreased for the first time in 2 months

Worldwide Sales

- Decreased for consecutive 2 years