April 23,2014

Daihatsu Production, Sales and Export Results for March 2014 and Fiscal Year 2013
March 2014 Results and Fiscal Year 201ミ

|  | Mar.2014(units) | Year-on year change |  | Fiscal Year 2013 | Year-on year change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mini vehicles | * 78,883 | 17.0\% | $\star$ | 792,328 | 6.7\% |
| Registered cars | 1,387 | 12.3\% |  | 15,555 | 4.3\% |
| Total production in Japan*1 | * 80,270 | 16.9\% |  | 807,883 | 6.7\% |
| Total productior overseas*2 | * 46,403 | 23.9\% | $\star$ | 515,336 | 24.4\% |
| Worldwide production | $\star \quad 126,673$ | 19.4\% | $\star$ | 1,323,219 | 12.9\% |
| Mini vehicles | $\star \quad 90,973$ | 17.2\% | $\star$ | 698,840 | 7.1\% |
| Registered cars | 245 | 27.6\% |  | 2,557 | -5.4\% |
| Total sales in Japan | $\star \quad 91,218$ | 17.3\% | $\star$ | 701,397 | 7.0\% |
| Total sales overeseas*3 | 33,312 | 1.1\% | $\star$ | 405,279 | 4.3\% |
| Worldwide sales | $\star \quad 124,530$ | 12.5\% | $\star$ | 1,106,676 | 6.0\% |
| Total exports | 639 | -2.9\% |  | 8,004 | 5.8\% |
| $\star$ : Record high for the montr $\quad \star$ : Record high for the perioc |  |  |  |  |  |
| *1 Daihatsu vehicles(Includeing complete knocked-down(CKD) and OEM <br> *2 Daihatsu and Perodua vehicles and OEM |  |  |  |  |  |

(Reference)Units except for Perodua
*Perodua...Consolidated subsidiary in Malaysia

| Total productior overseas | $\stackrel{3}{4}$ | 28,181 | 37.6\% | $\star$ | 301,572 | 34.5\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Worldwide production | $\star$ | 108,451 | 21.7\% | $\star$ | 1,109,455 | 13.0\% |
| Total sales overeseas |  | 16,988 | 1.9\% | $\star$ | 211,855 | 7.3\% |
| Worldwide sales | $\star$ | 108,206 | 14.6\% | $\star$ | 913,252 | 7.1\% |

## Fiscal Year 2013 Highlights(year on year)

Production in Japan

- Increased for consecutive 3 years


## Production in overseas

- Increased for consecutive 10 years


## Worldwide production

- Increased for consecutive 4 years

Sales in Japan

- Increased for consecutive 3 years


## Worldwide Sales

- Increased for consecutive 4 years


## March 2014 Highlights(year on year)

Production in Japan

- Increased for consecutive 7 months

Production in overseas

- Increased for consecutive 7 months

Worldwide production

- Increased for consecutive 7 months

Sales in Japan

- Increased for consecutive 7 months

Sales in overseas

- Increased for consecutive 2 months

Worldwide Sales

- Increased for consecutive 7 months

