



April 24, 2013

## Daihatsu Production, Sales and Export Results for March 2013 and Fiscal Year 2012

### ■ March 2013 Results and Fiscal Year 2012

	Mar.2013(units)	Year-on year change	Fiscal Year 2012	Year-on year change
Mini vehicles	67,429	-9.5%	★ 742,567	12.7%
Registered cars	1,235	-31.4%	14,908	-51.7%
Total production in Japan*1	68,664	-10.0%	757,475	9.8%
Total production overseas*2	☆ 37,463	2.2%	★ 414,417	5.1%
Worldwide production	106,127	-6.0%	★ 1,171,892	8.1%
Mini vehicles	77,596	-11.1%	★ 652,570	8.3%
Registered cars	192	-49.3%	2,703	-13.8%
Total sales in Japan	77,788	-11.2%	★ 655,273	8.2%
Total sales overseas*3	32,910	-0.2%	★ 388,431	6.0%
Worldwide sales	110,698	-8.2%	★ 1,043,704	7.3%
Total exports	658	-37.1%	7,568	-61.8%

☆ : Record high for the month      ★ : Record high for the period

\*1 Daihatsu vehicles(Including complete knocked-down(CKD) and OEM

\*2 Daihatsu and Perodua vehicles and OEM

\*3 Daihatsu and Perodua vehicles

(Reference)Units except for perodua

\*Perodua...Consolidated subsidiary in Malaysia

Total production overseas	☆ 20,481	13.2%	★ 224,138	10.9%
Worldwide production	89,145	-5.5%	★ 981,613	10.0%
Total sales overseas	16,628	-2.4%	197,232	5.2%
Worldwide sales	94,416	-9.8%	★ 852,505	7.5%

### ■ Fiscal Year 2012 Highlights(year on year)

#### Production in Japan

Although the production of registered cars decreased, the production of mini vehicles increased, exceeding the results for the same period of the previous year for the second consecutive year.

#### Production in overseas

Production increased in Indonesia, exceeding the results for the same period of the previous year for the tenth consecutive year.

#### Sales in Japan

Although sales of registered cars decreased, sales of mini vehicles increased, exceeding the results for the same period of the previous year for the second consecutive year.

#### Sales in overseas

Sales increased in the Asian and other regions, exceeding the results for the same period of the previous year for the third consecutive year.

#### Exports

Exports to Europe and other regions decreased, falling below the results for the same period of the previous year for the fifth consecutive year.

## ■ March 2013 Highlights(year on year)

### Production in Japan

The production of both mini vehicles and registered cars decreased, falling below the results for the same month of the previous year for the seventh consecutive month.

### Production in

Production increased in Indonesia, exceeding the results for the same month of the previous year for the first time in two months.

### Sales in Japan

Sales of both mini vehicles and registered cars decreased, falling below the results for the same month of the previous year for the seventh consecutive month.

### Sales in overseas

Sales decreased in Europe and other regions, falling below the results for the same month of the previous year for the second consecutive month.

### Exports

Exports fell below the results for the same month of the previous year for the sixteenth consecutive month.