

# 平成21年3月期 中間決算補足資料

## 1st half of FY2009 Earnings Release Supplementary Material

First half ended September 30,2008

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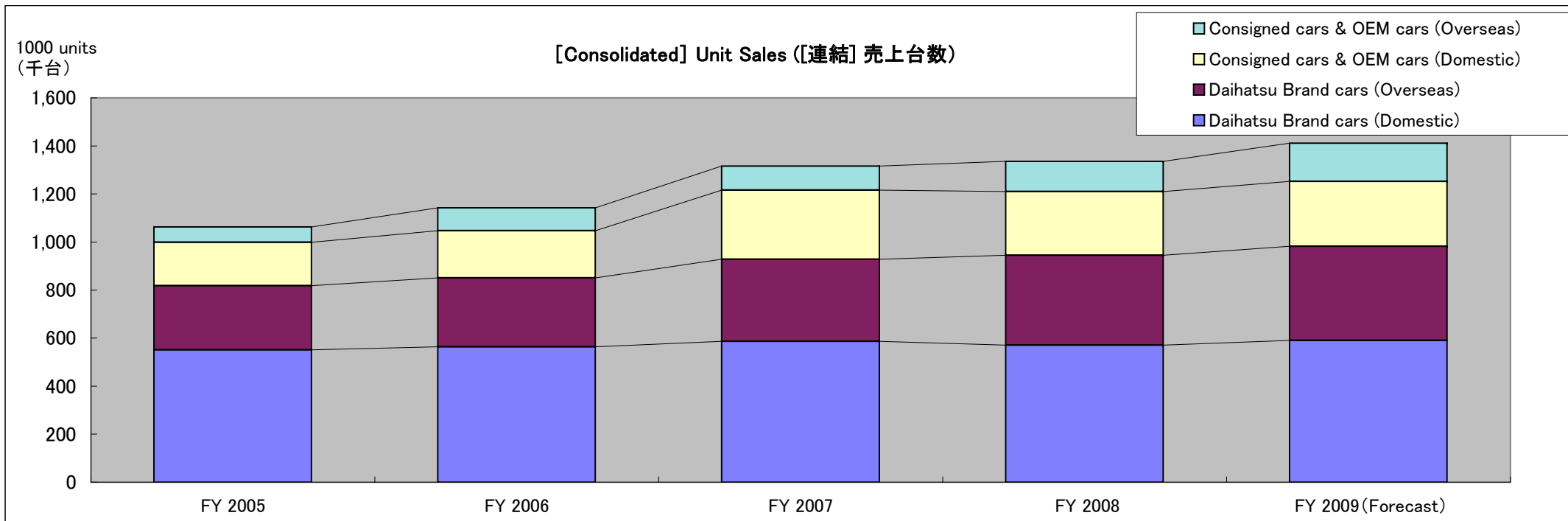


**DAIHATSU MOTOR CO.,LTD.**

# 1. [Consolidated] Unit Sales ([連結] 売上台数)

(1000 units)

		FY 2005 (Apr.2004 through Mar.2005)	FY 2006	FY 2007	FY 2008			FY 2009 (Forecast)			Year-on-year difference			
					1st half ①	2nd half ②	③	2nd half (Forecast)	④	FY 09,1st - FY 08,1st		FY 2009 - FY 2008		
										③-①	change	④-②	change	
Daihatsu Brand cars ダイハツ車	Domestic 国内	550.7	563.8	586.2	267.6	303.0	570.7	286.0	304.0	590.0	+ 18.3	+ 6.9	+ 19.3	+ 3.4
	Overseas 海外	267.8	286.7	342.4	179.6	194.7	374.3	195.9	196.1	392.0	+ 16.3	+ 9.1	+ 17.7	+ 4.7
	Subtotal 計	818.5	850.5	928.7	447.2	497.7	944.9	481.9	500.1	982.0	+ 34.6	+ 7.7	+ 37.1	+ 3.9
Consigned cars & OEM cars 受託車 & OEM車	Domestic 国内	180.1	196.6	287.4	127.9	136.8	264.7	137.0	133.0	270.0	+ 9.1	+ 7.1	+ 5.3	+ 2.0
	Overseas 海外	63.9	95.5	100.0	62.7	63.8	126.4	78.5	80.5	159.0	+ 15.8	+ 25.2	+ 32.6	+ 25.8
	Subtotal 計	244.0	292.0	387.4	190.6	200.5	391.1	215.5	213.5	429.0	+ 24.9	+ 13.1	+ 37.9	+ 9.7
Total 合計		1,062.5	1,142.5	1,316.1	637.8	698.2	1,336.0	697.3	713.7	1,411.0	+ 59.5	+ 9.3	+ 75.0	+ 5.6



## 2. [Consolidated] Net Sales ([連結] 売上高)

(millions of yen)

		FY 2005 (Apr.2004 through Mar.2005)	FY 2006	FY 2007	FY 2008			FY 2009 (Forecast)			Year-on-year difference			
					1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 09,1st - FY 08,1st		FY 2009 - FY 2008	
											③-①	change	④-②	change
Sales to Daihatsu Customers ダイハツ	Domestic 国内	699,046	729,039	773,055	371,032	421,763	792,795	408,065	431,935	840,000	+ 37,033	+ 10.0	+ 47,205	+ 6.0
	Overseas 海外	205,489	259,508	359,918	197,412	205,917	403,330	205,013	194,987	400,000	+ 7,600	+ 3.9	▲ 3,330	▲ 0.8
	Subtotal 計	904,535	988,547	1,132,973	568,444	627,680	1,196,125	613,079	626,921	1,240,000	+ 44,634	+ 7.9	+ 43,875	+ 3.7
Sales to Consigned & OEM 受託 & OEM	Domestic 国内	225,723	264,947	396,651	182,617	201,664	384,281	189,664	210,336	400,000	+ 7,047	+ 3.9	+ 15,719	+ 4.1
	Overseas 海外	45,986	94,477	107,499	67,597	54,597	122,195	78,096	61,904	140,000	+ 10,498	+ 15.5	+ 17,805	+ 14.6
	Subtotal 計	271,709	359,424	504,151	250,214	256,261	506,476	267,761	272,239	540,000	+ 17,546	+ 7.0	+ 33,524	+ 6.6
Total 合計		1,176,245	1,347,972	1,637,124	818,659	883,942	1,702,602	880,840	899,160	1,780,000	+ 62,181	+ 7.6	+ 77,398	+ 4.5
Overseas Net Sales to Consolidated Net Sales (%) 連結売上高に占める 海外売上高の割合 (%)		21.4%	26.3%	28.6%	32.4%	29.5%	30.9%	32.1%	28.6%	30.3%				

## 3. [Consolidated] Net Sales, Operating Income, Ordinary Income and Net Income ([連結] 売上高・営業利益・経常利益・当期純利益)

(millions of yen)

		FY 2005 (Apr.2004 through Mar.2005)	FY 2006	FY 2007	FY 2008			FY 2009 (Forecast)			Year-on-year difference			
					1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 09,1st - FY 08,1st		FY 2009 - FY 2008	
											③-①	change	④-②	change
Net Sales 売上高		1,176,245	1,347,972	1,637,124	818,659	883,942	1,702,602	880,840	899,160	1,780,000	+ 62,181	+ 7.6	+ 77,398	+ 4.5
Operating Income 営業利益		40,116	48,638	54,373	25,074	40,127	65,201	27,910	28,090	56,000	+ 2,836	+ 11.3	▲ 9,201	▲ 14.1
Ordinary Income 経常利益		39,577	50,360	60,207	26,208	40,355	66,563	31,148	27,852	59,000	+ 4,939	+ 18.8	▲ 7,563	▲ 11.4
Net Income 当期純利益		25,871	33,523	34,730	12,642	22,298	34,940	17,138	14,862	32,000	+ 4,496	+ 35.6	▲ 2,940	▲ 8.4

4. [Consolidated] Capital expenditures and Depreciation ([連結] 設備投資額・減価償却費)

(millions of yen)

	FY 2005 (Apr.2004 through Mar.2005)	FY 2006	FY 2007	FY 2008			FY 2009 (Forecast)			Year-on-year difference			
				1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 09,1st - FY 08,1st		FY 2009 - FY 2008	
										③-①	change	④-②	change
Capital expenditures 設備投資額	71,532	114,039	77,590	48,545	63,204	111,749	42,244	50,756	93,000	▲ 6,300	▲ 13.0	▲ 18,749	▲ 16.8
Depreciation 減価償却費	44,028	52,577	65,143	30,614	35,873	66,487	38,319	46,681	85,000	+ 7,705	+ 25.2	+ 18,513	+ 27.8
Depreciation to Net Sales (%) 売上高減価償却費比率(%)	3.7%	3.9%	4.0%	3.7%	4.1%	3.9%	4.4%	5.2%	4.8%				

5. [Consolidated] Research & Development expenses ([連結] 研究開発費)

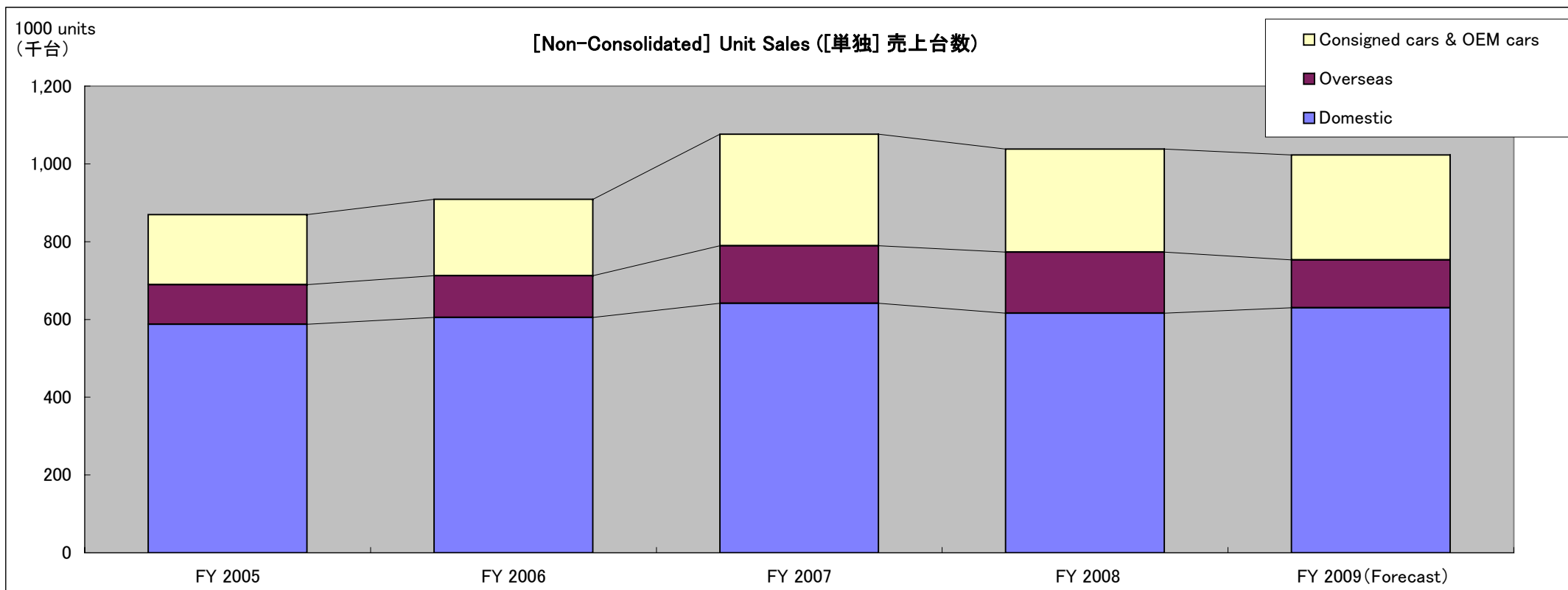
(millions of yen)

	FY 2005 (Apr.2004 through Mar.2005)	FY 2006	FY 2007	FY 2008			FY 2009 (Forecast)			Year-on-year difference			
				1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 09,1st - FY 08,1st		FY 2009 - FY 2008	
										③-①	change	④-②	change
R&D expenses 研究開発費	40,354	47,803	46,724	22,063	22,149	44,213	22,202	22,798	45,000	+ 139	+ 0.6	+ 787	+ 1.8
R&D expenses to Net Sales (%) 売上高研究開発費比率(%)	3.4%	3.5%	2.9%	2.7%	2.5%	2.6%	2.5%	2.5%	2.5%				

6. [Non-Consolidated] Unit Sales ([单独] 売上台数)

(1000 units)

	FY 2005 (Apr.2004 through Mar.2005)	FY 2006	FY 2007	FY 2008			FY 2009 (Forecast)			Year-on-year difference			
				1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 09,1st - FY 08,1st		FY 2009 - FY 2008	
										③-①	change	④-②	change
											%		%
Domestic 国内	587.7	605.1	641.5	291.0	324.8	615.9	307.2	322.8	630.0	+ 16.2	+ 5.6	+ 14.1	+ 2.3
Overseas 輸出	101.7	107.3	147.7	77.7	79.8	157.5	71.8	51.2	123.0	▲ 5.9	▲ 7.6	▲ 34.5	▲ 21.9
Consigned cars & OEM cars 受託車 & OEM車	180.1	196.6	287.4	127.9	136.8	264.7	137.0	133.0	270.0	+ 9.1	+ 7.1	+ 5.3	+ 2.0
Total 合計	869.5	909.0	1,076.6	496.7	541.3	1,038.0	516.0	507.0	1,023.0	+ 19.3	+ 3.9	▲ 15.0	▲ 1.4

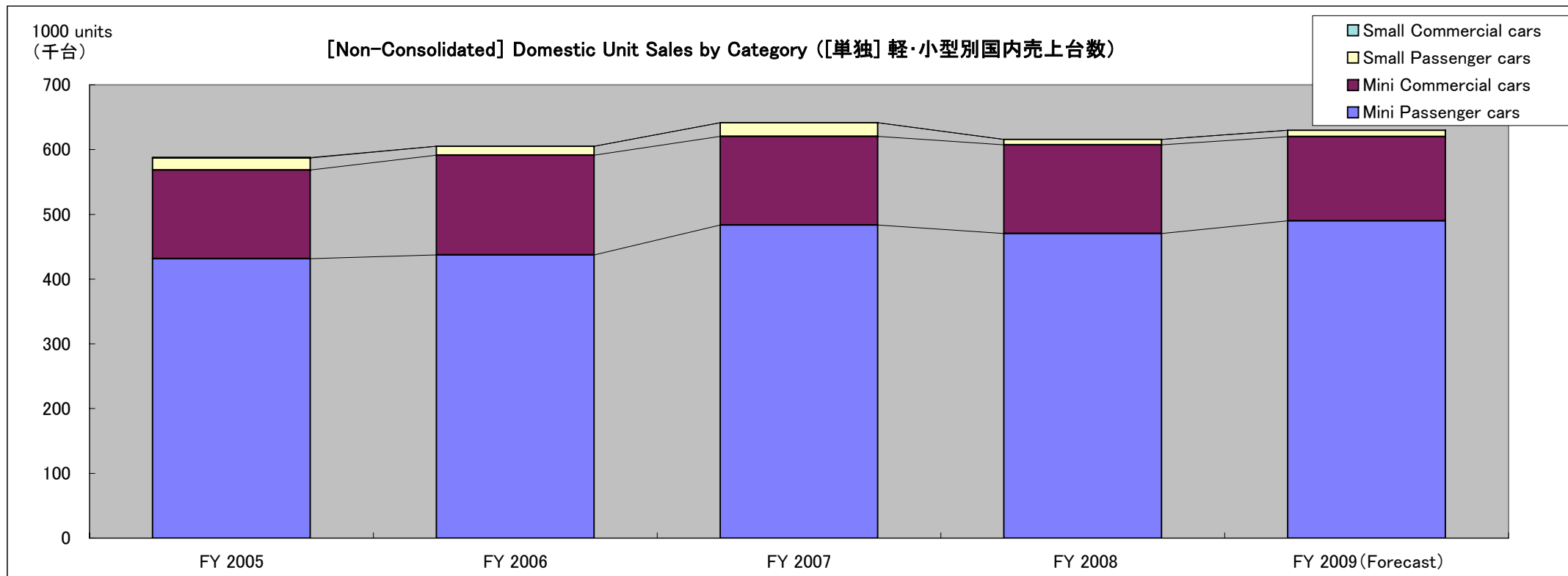


## 7. [Non-Consolidated] Domestic Unit Sales ([单独] 国内売上台数)

### ① Domestic Unit Sales by Category (軽・小型別国内売上台数)

(1000 units)

	FY 2005 (Apr.2004 through Mar.2005)	FY 2006	FY 2007	FY 2008			FY 2009 (Forecast)			Year-on-year difference				
				1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 09,1st - FY 08,1st		FY 2009 - FY 2008		
											③-①	change	④-②	change
												%		%
Mini Passenger cars 軽乗用車	431.7	437.4	483.4	221.0	249.4	470.5	243.7	246.3	490.0	+ 22.6	+ 10.2	+ 19.5	+ 4.2	
Mini Commercial cars 軽貨物車	136.7	154.0	137.1	66.0	70.8	136.8	60.4	69.6	130.0	▲ 5.5	▲ 8.4	▲ 6.8	▲ 5.0	
Small Passenger cars 小型乗用車	18.6	13.7	21.0	4.0	4.6	8.6	3.1	6.9	10.0	▲ 0.9	▲ 22.6	+ 1.4	+ 15.8	
Small Commercial cars 小型貨物車	0.7	-	-	-	-	-	-	-	-	-	-	-	-	
Total 合計	587.7	605.1	641.5	291.0	324.8	615.9	307.2	322.8	630.0	+ 16.2	+ 5.6	+ 14.1	+ 2.3	



② Domestic Unit Sales by Models (車種別国内売上台数)

(1000 units)

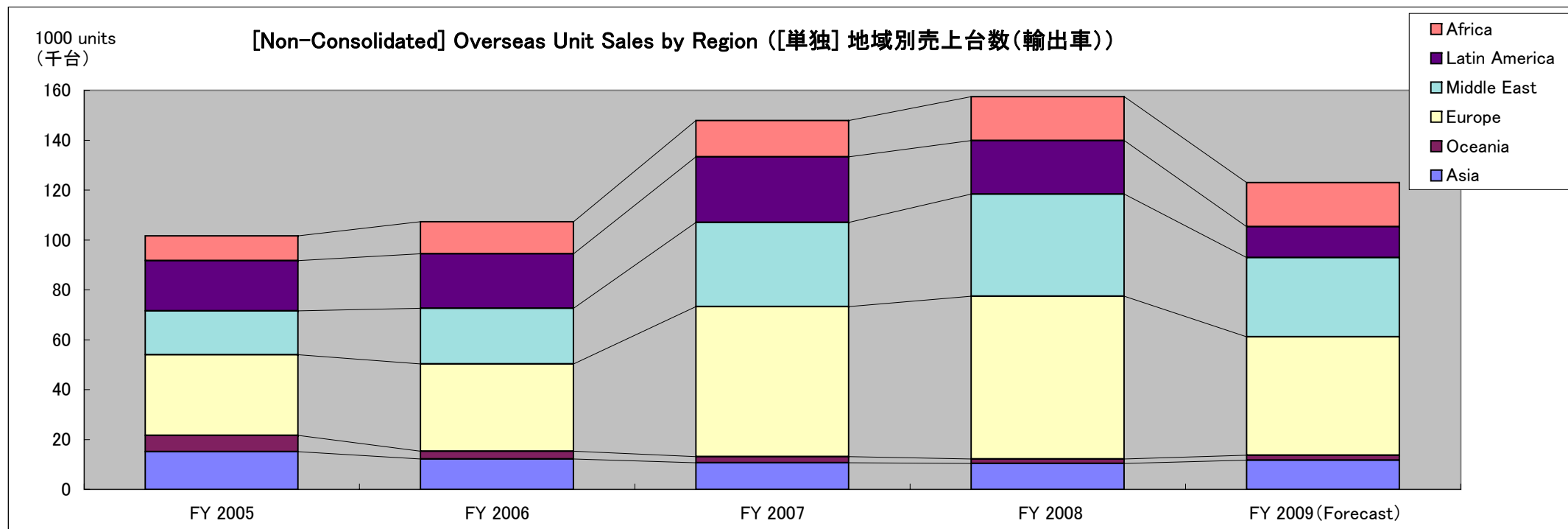
	FY 2005 (Apr.2004 through Mar.2005)	FY 2006	FY 2007	FY 2008			FY 2009 (Forecast)			Year-on-year difference							
				1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 09,1st - FY 08,1st		FY 2009 - FY 2008					
										③-①	change	④-②	change				
											%		%				
MIRA ミラ	127.1	103.8	92.5	49.8	55.6	105.3	48.5	35.5	84.0	▲	1.3	▲	2.6	▲	21.3	▲	20.3
ESSE エッセ	-	28.0	46.6	15.5	17.5	33.1	16.1	11.9	28.0	+	0.6	+	4.1	▲	5.1	▲	15.3
COPEN コペン	7.2	6.6	6.0	2.6	3.4	6.0	3.1	1.9	5.0	+	0.5	+	17.6	▲	1.0	▲	17.2
MOVE ムーヴ	194.9	189.2	199.2	98.6	100.5	199.1	87.6	122.4	210.0	▲	11.0	▲	11.1	+	10.9	+	5.5
TANTO タント	94.5	92.7	110.1	48.7	63.6	112.3	83.1	68.9	152.0	+	34.5	+	70.9	+	39.7	+	35.4
MAX マックス	10.0	2.8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SONICA ソニカ	-	-	19.7	3.0	2.5	5.5	2.0	2.0	4.0	▲	1.0	▲	32.1	▲	1.5	▲	27.6
TERIOS KID テリオスキッド	13.7	12.0	10.5	3.6	3.7	7.3	3.1	3.9	7.0	▲	0.5	▲	13.0	▲	0.3	▲	4.4
ATRAI WAGON アトレワゴン	10.0	26.4	19.3	9.1	12.4	21.5	8.6	9.4	18.0	▲	0.4	▲	4.9	▲	3.5	▲	16.2
HIJET CARGO ハイゼットカーゴ	40.8	57.4	52.7	24.9	26.4	51.3	25.4	26.6	52.0	+	0.5	+	2.0	+	0.7	+	1.4
HIJET TRUCK ハイゼットトラック	70.2	72.6	63.9	31.2	34.6	65.8	26.4	33.6	60.0	▲	4.8	▲	15.4	▲	5.8	▲	8.9
Mini cars Total 軽合計	568.4	591.4	620.5	287.0	320.3	607.2	304.1	315.9	620.0	+	17.1	+	6.0	+	12.8	+	2.1
BOON ブーン	15.1	9.7	6.8	2.2	2.4	4.6	1.7	0.3	2.0	▲	0.5	▲	22.2	▲	2.6	▲	56.5
STORIA ストーリア	0.1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
YRV	0.8	0.2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
COO クー	-	-	8.8	0.8	1.1	1.9	0.7	1.3	2.0	▲	0.1	▲	15.1	+	0.1	+	5.8
BEGO ビーゴ	-	3.3	5.2	1.0	1.0	2.0	0.7	1.2	1.9	▲	0.3	▲	30.2	▲	0.1	▲	6.1
ATRAI 7 アトレ7	2.2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Others その他	1.1	0.5	0.1	0.1	0.1	0.1	0.1	4.0	4.1	▲	0.0	▲	14.1	+	4.0	+	3,154.0
Small cars Total 小型合計	19.3	13.7	21.0	4.0	4.6	8.6	3.1	6.9	10.0	▲	0.9	▲	22.6	+	1.4	+	15.8
Domestic Unit Sales Total 合計	587.7	605.1	641.5	291.0	324.8	615.9	307.2	322.8	630.0	+	16.2	+	5.6	+	14.1	+	2.3

8. [Non-Consolidated] Overseas Unit Sales by Region ([単独] 地域別売上台数(輸出車))

(1000 units)

	FY 2005 (Apr.2004 through Mar.2005)	FY 2006	FY 2007	FY 2008			FY 2009 (Forecast)			Year-on-year difference							
				1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 09,1st - FY 08,1st		FY 2009 - FY 2008					
											③-①	change	④-②	change			
												%		%			
Asia アジア	15.1	12.2	10.7	5.1	5.3	10.4	5.6	6.1	11.7	+	0.5	+	10.5	+	1.3	+	12.9
Oceania 大洋州	6.6	3.1	2.4	1.1	0.7	1.8	1.2	0.8	2.0	+	0.1	+	9.7	+	0.2	+	10.7
Europe 欧州	32.3	35.0	60.2	32.2	33.1	65.2	29.0	18.5	47.5	▲	3.1	▲	9.7	▲	17.7	▲	27.2
Middle East 中近東	17.6	22.3	33.7	19.0	22.0	41.0	18.0	13.8	31.8	▲	1.0	▲	5.5	▲	9.2	▲	22.5
Latin America 中南米	20.1	21.9	26.3	11.8	9.7	21.5	9.1	3.2	12.3	▲	2.7	▲	23.2	▲	9.2	▲	42.8
Africa アフリカ	10.0	12.8	14.6	8.6	9.0	17.5	8.9	8.8	17.7	+	0.3	+	4.0	+	0.2	+	0.9
Total 合計	101.7	107.3	147.7	77.7	79.8	157.5	71.8	51.2	123.0	▲	5.9	▲	7.6	▲	34.5	▲	21.9

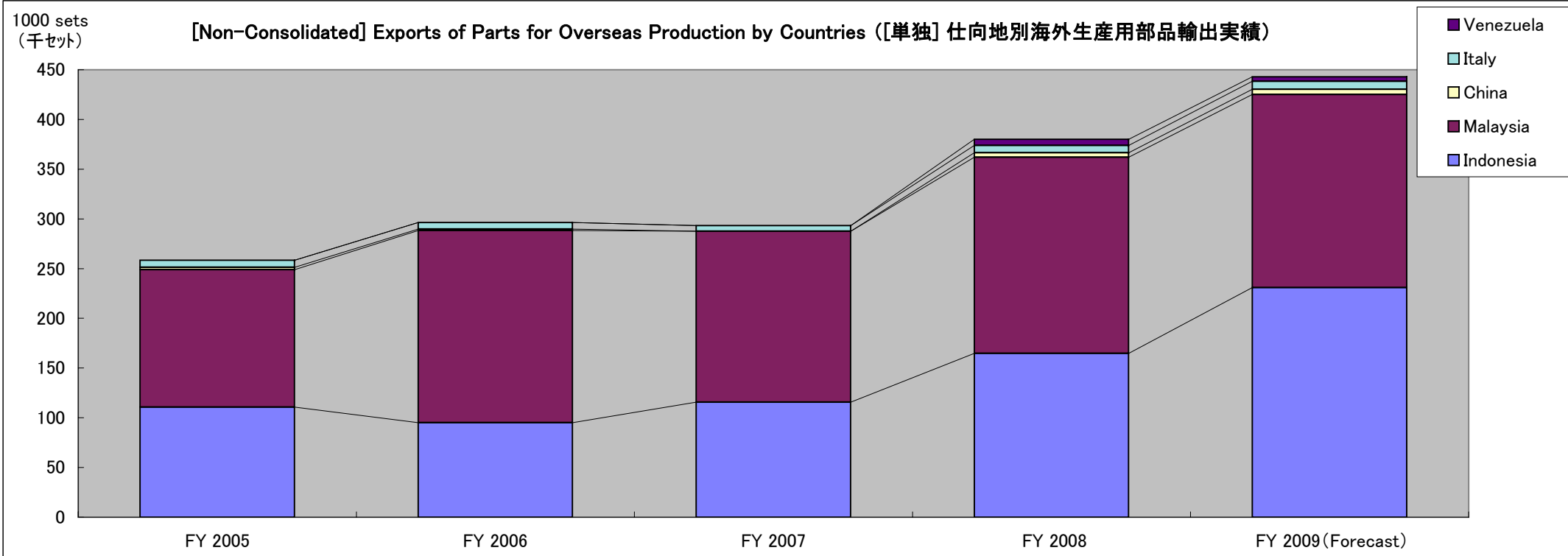
※Overseas Unit Sales = complete built-up(CBU)units + complete knocked-down(CKD)units. (輸出車=完成車+CKD)



9. [Non-Consolidated] Exports of Parts for Overseas Production by Countries ([単独] 仕向地別海外生産用部品輸出実績)

(1000 sets)

	FY 2005 (Apr.2004 through Mar.2005)	FY 2006	FY 2007	FY 2008			FY 2009 (Forecast)			Year-on-year difference			
				1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 09,1st - FY 08,1st		FY 2009 - FY 2008	
										③-①	change	④-②	change
											%		%
Indonesia インドネシア	110.8	95.1	115.8	75.9	88.8	164.7	110.2	120.8	231.0	+ 34.3	+ 45.2	+ 66.3	+ 40.2
Malaysia マレーシア	138.2	193.2	171.8	104.4	93.0	197.4	97.1	96.9	194.0	▲ 7.3	▲ 7.0	▲ 3.4	▲ 1.7
China 中国	2.4	1.4	-	3.6	0.8	4.4	2.7	2.6	5.3	▲ 0.9	▲ 25.8	+ 0.9	+ 21.0
Italy イタリア	7.0	6.7	5.6	4.0	3.4	7.4	3.7	4.3	8.0	▲ 0.3	▲ 7.1	+ 0.6	+ 8.1
Venezuela ベネズエラ	-	-	-	1.5	4.7	6.1	4.4	0.3	4.7	+ 2.9	+ 196.6	▲ 1.4	▲ 23.2
Total 合計	258.4	296.3	293.2	189.4	190.6	380.0	218.0	225.0	443.0	+ 28.7	+ 15.1	+ 63.0	+ 16.6



### 10. [Non-Consolidated] Exports Sales by Region (Overseas Unit Sales + Parts for Overseas Production)

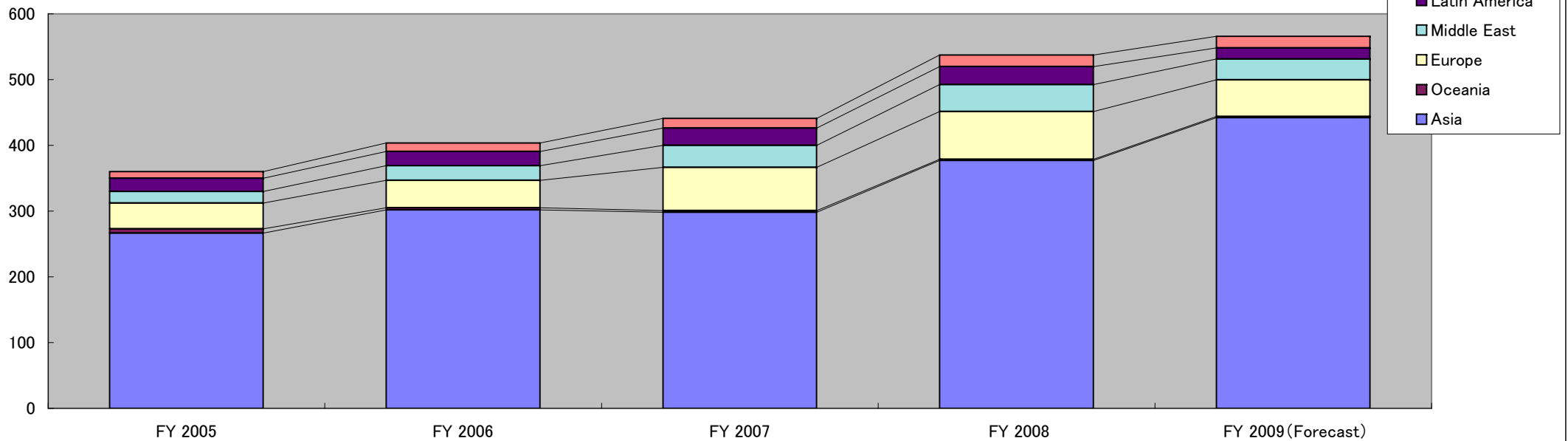
([単独] 地域別輸出実績 (輸出車+海外生産用部品))

(1000 units & sets)

	FY 2005 (Apr.2004 through Mar.2005)		FY 2006		FY 2007		FY 2008				FY 2009 (Forecast)				Year-on-year difference			
							1st half	2nd half	②		1st half	2nd half (Forecast)	④		FY 09,1st - FY 08,1st		FY 2009 - FY 2008	
							①				③				③-①	change	④-②	change
	%		%		%				%				%			%		%
Asia アジア	266.5	74.0	301.8	74.8	298.2	67.7	189.0	187.8	376.9	70.1	215.6	226.4	442.0	78.1	+ 26.6	+ 14.1	+ 65.1	+ 17.3
Oceania 大洋州	6.6	1.8	3.1	0.8	2.4	0.5	1.1	0.7	1.8	0.3	1.2	0.8	2.0	0.4	+ 0.1	+ 9.7	+ 0.2	+ 10.7
Europe 欧州	39.3	10.9	41.7	10.3	65.8	14.9	36.1	36.5	72.6	13.5	32.7	22.8	55.5	9.8	▲ 3.4	▲ 9.4	▲ 17.1	▲ 23.6
Middle East 中近東	17.6	4.9	22.3	5.5	33.7	7.6	19.0	22.0	41.0	7.6	18.0	13.8	31.8	5.6	▲ 1.0	▲ 5.5	▲ 9.2	▲ 22.5
Latin America 中南米	20.1	5.6	21.9	5.4	26.3	6.0	13.3	14.4	27.6	5.2	13.4	3.6	17.0	3.0	+ 0.2	+ 1.1	▲ 10.6	▲ 38.4
Africa アフリカ	10.0	2.8	12.8	3.2	14.6	3.3	8.6	9.0	17.5	3.3	8.9	8.8	17.7	3.1	+ 0.3	+ 4.0	+ 0.2	+ 0.9
Total 合計	360.1	100.0	403.6	100.0	440.9	100.0	267.1	270.4	537.5	100.0	289.9	276.1	566.0	100.0	+ 22.7	+ 8.5	+ 28.5	+ 5.3

1000 units & sets  
(千台 & セット)

[Non-Consolidated] Exports Sales by Region (Overseas Unit Sales + Parts for Overseas Production)  
([単独] 地域別輸出実績 (輸出車+海外生産用部品))



## 11. [Non-Consolidated] Main Markets in Asia (Local Production) ([単独] アジア主要仕向地の台数状況)

### ① Malaysia マレーシア

(sets)

	FY 2005 (Apr.2004 through Mar.2005)	FY 2006	FY 2007	FY 2008			FY 2009 (Forecast)			Year-on-year difference			
				1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 09,1st - FY 08,1st		FY 2009 - FY 2008	
										③-①	change	④-②	change
CKD	10,980	8,480	6,410	2,100	2,530	4,630	2,720	2,980	5,700	+ 620	+ 29.5 %	+ 1,070	+ 23.1 %
Parts for Overseas Production 海外生産用部品	138,210	193,170	171,750	104,420	92,980	197,400	97,080	96,920	194,000	▲ 7,340	▲ 7.0	▲ 3,400	▲ 1.7
Total 合計	149,190	201,650	178,160	106,520	95,510	202,030	99,800	99,900	199,700	▲ 6,720	▲ 6.3	▲ 2,330	▲ 1.2

### ② Indonesia インドネシア

(sets)

	FY 2005 (Apr.2004 through Mar.2005)	FY 2006	FY 2007	FY 2008			FY 2009 (Forecast)			Year-on-year difference			
				1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 09,1st - FY 09,1st		FY 2009 - FY 2008	
										③-①	change	④-②	change
CKD	340	300	80	-	-	-	-	-	-	-	-	-	-
Parts for Overseas Production 海外生産用部品	110,810	95,090	115,840	75,930	88,800	164,730	110,240	120,760	231,000	+ 34,310	+ 45.2	+ 66,270	+ 40.2
Total 合計	111,150	95,390	115,920	75,930	88,800	164,730	110,240	120,760	231,000	+ 34,310	+ 45.2	+ 66,270	+ 40.2

### ③ China 中国

(sets)

	FY 2005 (Apr.2004 through Mar.2005)	FY 2006	FY 2007	FY 2008			FY 2009 (Forecast)			Year-on-year difference			
				1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 09,1st - FY 08,1st		FY 2009 - FY 2008	
										③-①	change	④-②	change
Parts for Overseas Production 海外生産用部品	2,400	1,350	-	3,610	770	4,380	2,680	2,620	5,300	▲ 930	▲ 25.8	+ 920	+ 21.0
Total 合計	2,400	1,350	-	3,610	770	4,380	2,680	2,620	5,300	▲ 930	▲ 25.8	+ 920	+ 21.0

## 12. [Non-Consolidated] Net Sales ([単独] 売上高)

(millions of yen)

		FY 2005 (Apr.2004 through Mar.2005)	FY 2006	FY 2007	FY 2008			FY 2009 (Forecast)			Year-on-year difference			
					1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 09,1st - FY 08,1st		FY 2009 - FY 2008	
											③-①	change	④-②	change
Domestic 国内	Mini cars 軽自動車	486,095	513,255	551,876	258,908	293,497	552,406	284,934	293,066	578,000	+ 26,026	+ 10.1	+ 25,594	+ 4.6
	Small cars 小型自動車	18,239	14,216	25,317	4,600	5,242	9,842	3,549	8,451	12,000	▲ 1,050	▲ 22.8	+ 2,158	+ 21.9
	Parts & Others 部品その他	57,866	61,702	64,341	30,954	35,438	66,393	33,412	36,588	70,000	+ 2,457	+ 7.9	+ 3,607	+ 5.4
	Subtotal 計	562,201	589,175	641,535	294,463	334,179	628,642	321,897	338,103	660,000	+ 27,433	+ 9.3	+ 31,358	+ 5.0
Overseas 輸出	Vehicles 車両	77,363	88,209	145,351	77,309	82,956	160,266	75,759	54,241	130,000	▲ 1,549	▲ 2.0	▲ 30,266	▲ 18.9
	Parts for Overseas Production 海外生産用部品	48,798	60,771	60,885	36,352	34,857	71,209	36,547	35,453	72,000	+ 195	+ 0.5	+ 791	+ 1.1
	Parts & Others 部品その他	15,767	18,078	20,701	12,289	14,148	26,437	15,097	22,903	38,000	+ 2,808	+ 22.9	+ 11,563	+ 43.7
	Subtotal 計	141,929	167,058	226,937	125,950	131,962	257,912	127,405	112,595	240,000	+ 1,454	+ 1.2	▲ 17,912	▲ 6.9
Daihatsu total ダイハツ計		704,130	756,234	868,473	420,414	466,141	886,555	449,302	450,698	900,000	+ 28,887	+ 6.9	+ 13,445	+ 1.5
to Consigned & OEM 受託・OEM		225,723	264,947	396,651	182,617	201,664	384,281	189,664	210,336	400,000	+ 7,047	+ 3.9	+ 15,719	+ 4.1
Total 合計		929,854	1,021,181	1,265,124	603,031	667,805	1,270,836	638,966	661,034	1,300,000	+ 35,935	+ 6.0	+ 29,164	+ 2.3

※Overseas Vehicles = complete built-up(CBU) units + complete knocked-down(CKD) units. (輸出車両=完成車+CKD)

13. [Non-Consolidated] Exports Net Sales by Region ([単独] 地域別輸出売上高)

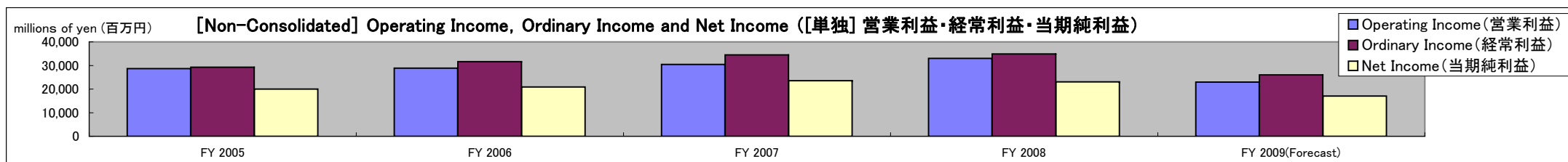
(millions of yen)

	FY 2005 (Apr.2004 through Mar.2005)		FY 2006		FY 2007		FY 2008				FY 2009 (Forecast)				Year-on-year difference						
	%	%	%	%	%	1st half ①		2nd half		②		1st half ③		2nd half (Forecast)		④		FY 09,1st - FY 08,1st		FY 2009 - FY 2008	
						③-①	change	④-②	change												
Asia (+ Middle East) アジア(中近東含)	79,593	56.1	96,022	57.5	107,755	47.5	62,131	65,830	127,961	49.6	66,066	68,934	135,000	56.3	+ 3,935	+ 6.3	+ 7,039	+ 5.5			
Oceania 大洋州	6,054	4.3	2,917	1.7	2,455	1.1	1,226	876	2,103	0.8	1,449	1,051	2,500	1.0	+ 223	+ 18.2	+ 397	+ 18.9			
Europe 欧州	29,020	20.4	34,181	20.5	71,454	31.5	38,115	39,438	77,554	30.1	34,563	23,937	58,500	24.4	▲ 3,551	▲ 9.3	▲ 19,054	▲ 24.6			
America 北中南米	19,345	13.6	22,625	13.5	30,190	13.3	15,452	15,868	31,321	12.1	15,246	7,754	23,000	9.5	▲ 206	▲ 1.3	▲ 8,321	▲ 26.6			
Africa アフリカ	7,916	5.6	11,311	6.8	15,081	6.6	9,024	9,948	18,972	7.4	10,078	10,922	21,000	8.8	+ 1,054	+ 11.7	+ 2,028	+ 10.7			
Total 合計	141,929	100.0	167,058	100.0	226,937	100.0	125,950	131,962	257,912	100.0	127,405	112,595	240,000	100.0	+ 1,454	+ 1.2	▲ 17,912	▲ 6.9			

#### 14. [Non-Consolidated] Net Sales, Operating Income, Ordinary Income and Net Income ([单独] 売上高・営業利益・経常利益・当期純利益)

(millions of yen)

	FY 2005 (Apr.2004 through Mar.2005)	FY 2006	FY 2007	FY 2008			FY 2009 (Forecast)			Year-on-year difference			
				1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 09,1st - FY 08,1st		FY 2009 - FY 2008	
				③-①		change	④-②		change				
						%			%				
Net Sales (売上高)	929,854	1,021,181	1,265,124	603,031	667,805	1,270,836	638,966	661,034	1,300,000	+ 35,935	+ 6.0	+ 29,164	+ 2.3
Operating Income (営業利益)	28,708	28,862	30,404	13,301	19,715	33,016	13,716	9,284	23,000	+ 415	+ 3.1	▲ 10,016	▲ 30.3
Ordinary Income (経常利益)	29,232	31,606	34,486	14,723	20,122	34,846	16,491	9,509	26,000	+ 1,767	+ 12.0	▲ 8,846	▲ 25.4
Net Income (当期純利益)	20,032	20,906	23,523	11,306	11,718	23,025	10,991	6,009	17,000	▲ 315	▲ 2.8	▲ 6,025	▲ 26.2



#### 15. [Non-Consolidated] Capital expenditures and Depreciation ([单独] 設備投資額・減価償却費)

(millions of yen)

	FY 2005 (Apr.2004 through Mar.2005)	FY 2006	FY 2007	FY 2008			FY 2009 (Forecast)			Year-on-year difference			
				1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 09,1st - FY 08,1st		FY 2009 - FY 2008	
				③-①		change	④-②		change				
						%			%				
Capital expenditures 設備投資額	41,193	73,064	31,482	9,588	24,759	34,348	23,444	23,556	47,000	+ 13,855	+ 144.5	+ 12,652	+ 36.8
Depreciation 減価償却費	28,333	33,329	42,334	17,368	18,361	35,730	18,425	24,575	43,000	+ 1,056	+ 6.1	+ 7,270	+ 20.3
Depreciation to Net Sales (%) 売上高減価償却費比率 (%)	3.0%	3.3%	3.3%	2.9%	2.7%	2.8%	2.9%	3.7%	3.3%				

#### 16. [Non-Consolidated] Research & Development expenses ([单独] 研究開発費)

(millions of yen)

	FY 2005 (Apr.2004 through Mar.2005)	FY 2006	FY 2007	FY 2008			FY 2009 (Forecast)			Year-on-year difference			
				1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 09,1st - FY 08,1st		FY 2009 - FY 2008	
				③-①		change	④-②		change				
						%			%				
R&D expenses 研究開発費	39,444	46,662	45,470	21,626	21,181	42,807	21,443	22,057	43,500	▲ 183	▲ 0.8	+ 693	+ 1.6
R&D expenses to Net Sales (%) 売上高研究開発費比率 (%)	4.2%	4.6%	3.6%	3.6%	3.2%	3.4%	3.4%	3.3%	3.3%				