

# 平成20年3月期 中間決算補足資料

## 1st half of FY2008 Earnings Release Supplementary Material

First half ended September 30,2007

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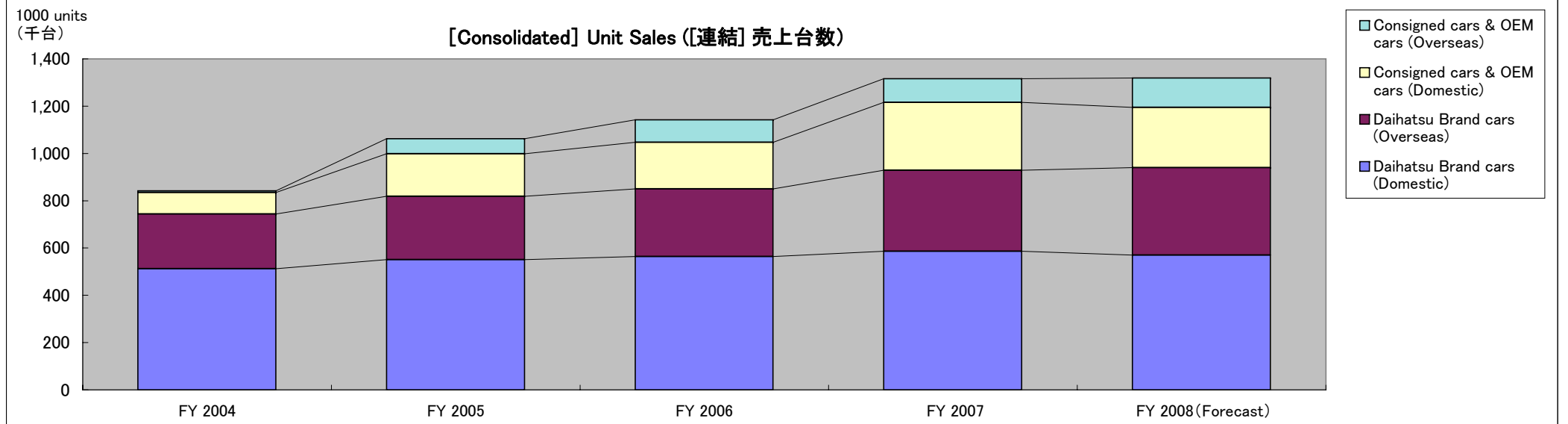


DAIHATSU MOTOR CO.,LTD.

1. [Consolidated] Unit Sales ([連結] 売上台数)

(1000 units)

		FY 2004 (Apr.2003 through Mar.2004)	FY 2005	FY 2006	FY 2007			FY 2008 (Forecast)			Year-on-year difference							
					1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 08,1st - FY 07,1st		FY 2008 - FY 2007					
											③-①	change	④-②	change				
															%		%	
Daihatsu Brand cars ダイハツ車	Domestic 国内	512.9	550.7	563.8	276.0	310.2	586.2	267.6	302.4	570.0	▲	8.4	▲	3.0	▲	16.2	▲	2.8
	Overseas 海外	230.9	267.8	286.7	165.8	176.7	342.4	179.6	190.4	370.0	+	13.8	+	8.3	+	27.6	+	8.1
	Subtotal 計	743.8	818.5	850.5	441.8	486.9	928.7	447.2	492.8	940.0	+	5.5	+	1.2	+	11.3	+	1.2
Consigned cars & OEM cars 受託車 & OEM車	Domestic 国内	90.8	180.1	196.6	146.4	140.9	287.4	127.9	127.1	255.0	▲	18.5	▲	12.6	▲	32.4	▲	11.3
	Overseas 海外	7.0	63.9	95.5	43.7	56.4	100.0	62.7	61.3	124.0	+	19.0	+	43.6	+	24.0	+	23.9
	Subtotal 計	97.9	244.0	292.0	190.1	197.3	387.4	190.6	188.4	379.0	+	0.5	+	0.3	▲	8.4	▲	2.2
Total 合計		841.7	1,062.5	1,142.5	631.9	684.2	1,316.1	637.8	681.2	1,319.0	+	6.0	+	0.9	+	2.9	+	0.2



2. [Consolidated] Net Sales ([連結] 売上高)

(millions of yen)

		FY 2004 (Apr.2003 through Mar.2004)	FY 2005	FY 2006	FY 2007			FY 2008 (Forecast)			Year-on-year difference			
					1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 08,1st - FY 07,1st		FY 2008 - FY 2007	
											③-①	change	④-②	change
Sales to Daihatsu Customers ダイハツ	Domestic 国内	651,114	699,046	729,039	354,677	418,377	773,055	371,032	418,968	790,000	+ 16,354	+ 4.6	+ 16,945	+ 2.2
	Overseas 海外	187,231	205,489	259,508	163,781	196,136	359,918	197,412	182,588	380,000	+ 33,631	+ 20.5	+ 20,082	+ 5.6
	Subtotal 計	838,345	904,535	988,547	518,459	614,514	1,132,973	568,444	601,556	1,170,000	+ 49,985	+ 9.6	+ 37,027	+ 3.3
Sales to Consigned & OEM 受託 & OEM	Domestic 国内	150,386	225,723	264,947	192,588	204,063	396,651	182,617	167,383	350,000	▲ 9,970	▲ 5.2	▲ 46,651	▲ 11.8
	Overseas 海外	4,881	45,986	94,477	46,228	61,270	107,499	67,597	52,403	120,000	+ 21,369	+ 46.2	+ 12,501	+ 11.6
	Subtotal 計	155,268	271,709	359,424	238,816	265,334	504,151	250,214	219,786	470,000	+ 11,398	+ 4.8	▲ 34,151	▲ 6.8
Total 合計		993,613	1,176,245	1,347,972	757,275	879,848	1,637,124	818,659	821,341	1,640,000	+ 61,383	+ 8.1	+ 2,876	+ 0.2
Overseas Net Sales to Consolidated Net Sales (%) 連結売上高に占める 海外売上高の割合 (%)		19.3%	21.4%	26.3%	27.7%	29.3%	28.6%	32.4%	28.6%	30.5%				

3. [Consolidated] Net Sales, Operating Income, Ordinary Income and Net Income ([連結] 売上高・営業利益・経常利益・当期純利益)

(millions of yen)

		FY 2004 (Apr.2003 through Mar.2004)	FY 2005	FY 2006	FY 2007			FY 2008 (Forecast)			Year-on-year difference			
					1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 08,1st - FY 07,1st		FY 2008 - FY 2007	
											③-①	change	④-②	change
Net Sales 売上高		993,613	1,176,245	1,347,972	757,275	879,848	1,637,124	818,659	821,341	1,640,000	+ 61,383	+ 8.1	+ 2,876	+ 0.2
Operating Income 営業利益		28,358	40,116	48,638	20,156	34,216	54,373	25,074	29,926	55,000	+ 4,917	+ 24.4	+ 627	+ 1.2
Ordinary Income 経常利益		27,943	39,577	50,360	21,832	38,375	60,207	26,208	29,792	56,000	+ 4,376	+ 20.0	▲ 4,207	▲ 7.0
Net Income 当期純利益		17,280	25,871	33,523	11,220	23,510	34,730	12,642	15,358	28,000	+ 1,421	+ 12.7	▲ 6,730	▲ 19.4

4. [Consolidated] Capital expenditures and Depreciation ([連結] 設備投資額・減価償却費)

(millions of yen)

	FY 2004 (Apr.2003 through Mar.2004)	FY 2005	FY 2006	FY 2007			FY 2008 (Forecast)			Year-on-year difference			
				1st half ①	2nd half ②		1st half ③	2nd half (Forecast) ④		FY 08,1st - FY 07,1st		FY 2008 - FY 2007	
										③-①	change	④-②	change
Capital expenditures 設備投資額	49,470	71,532	114,039	42,477	35,112	77,590	48,545	81,455	130,000	+ 6,067	+ 14.3 %	+ 52,410	+ 67.5 %
Depreciation 減価償却費	39,915	44,028	52,577	30,442	34,701	65,143	30,614	41,386	72,000	+ 171	+ 0.6 %	+ 6,857	+ 10.5 %
Depreciation to Net Sales (%) 売上高減価償却費比率(%)	4.0%	3.7%	3.9%	4.0%	3.9%	4.0%	3.7%	5.0%	4.4%				

5. [Consolidated] Research & Development expenses ([連結] 研究開発費)

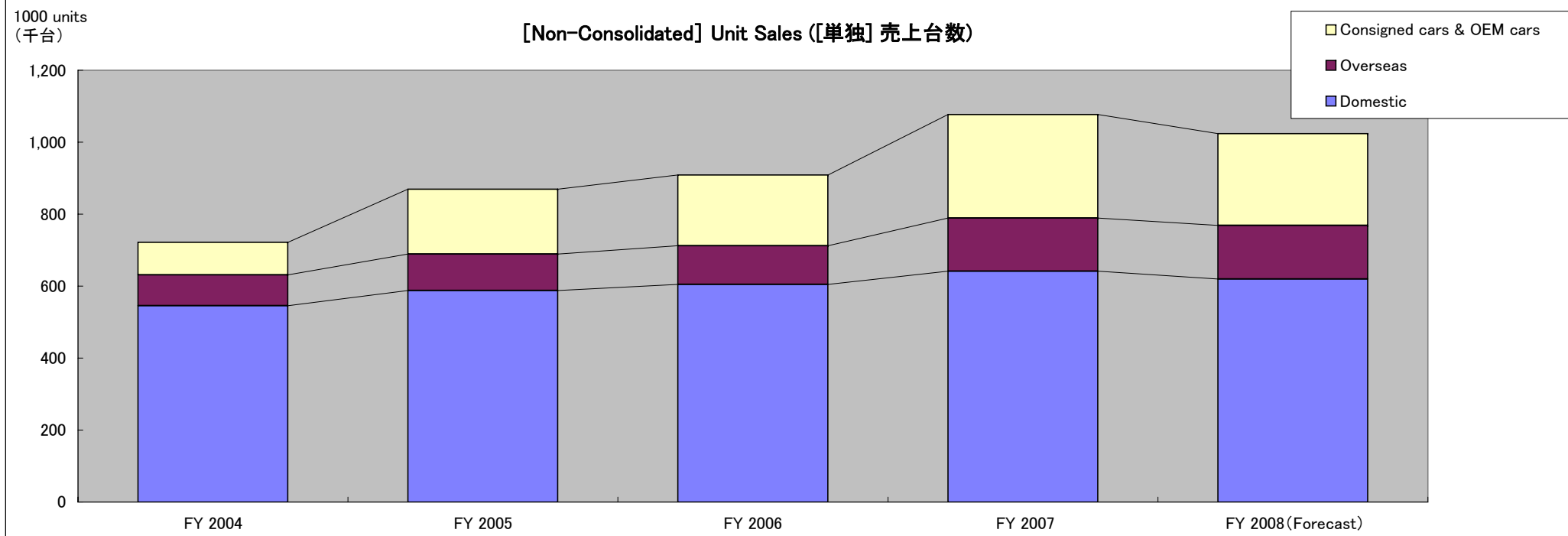
(millions of yen)

	FY 2004 (Apr.2003 through Mar.2004)	FY 2005	FY 2006	FY 2007			FY 2008 (Forecast)			Year-on-year difference			
				1st half ①	2nd half ②		1st half ③	2nd half (Forecast) ④		FY 08,1st - FY 07,1st		FY 2008 - FY 2007	
										③-①	change	④-②	change
R&D expenses 研究開発費	33,843	40,354	47,803	23,506	23,217	46,724	22,063	23,937	46,000	▲ 1,443	▲ 6.1 %	▲ 724	▲ 1.6 %
R&D expenses to Net Sales (%) 売上高研究開発費比率(%)	3.4%	3.4%	3.5%	3.1%	2.6%	2.9%	2.7%	2.9%	2.8%				

6. [Non-Consolidated] Unit Sales ([单独] 売上台数)

(1000 units)

	FY 2004 (Apr.2003 through Mar.2004)	FY 2005	FY 2006	FY 2007			FY 2008 (Forecast)			Year-on-year difference							
				1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 08,1st - FY 07,1st		FY 2008 - FY 2007					
										③-①	change	④-②	change				
											%		%				
Domestic 国内	545.9	587.7	605.1	301.3	340.3	641.5	291.0	329.0	620.0	▲	10.2	▲	3.4	▲	21.5	▲	3.4
Overseas 輸出	85.1	101.7	107.3	72.3	75.4	147.7	77.7	71.3	149.0	+	5.4	+	7.4	+	1.3	+	0.9
Consigned cars & OEM cars 受託車 & OEM車	90.8	180.1	196.6	146.4	140.9	287.4	127.9	127.1	255.0	▲	18.5	▲	12.6	▲	32.4	▲	11.3
Total 合計	721.8	869.5	909.0	520.0	556.5	1,076.6	496.7	527.3	1,024.0	▲	23.4	▲	4.5	▲	52.6	▲	4.9

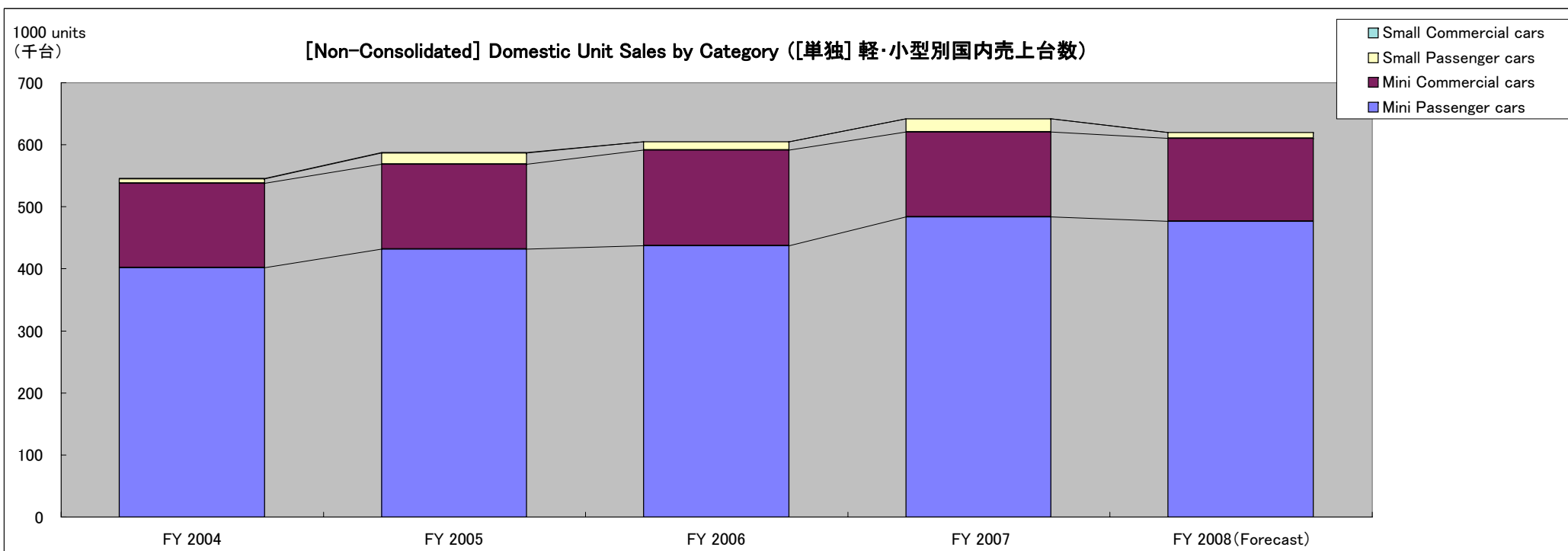


## 7. [Non-Consolidated] Domestic Unit Sales ([单独] 国内売上台数)

① Domestic Unit Sales by Category (軽・小型別国内売上台数)

(1000 units)

	FY 2004	FY 2005	FY 2006	FY 2007			FY 2008 (Forecast)			Year-on-year difference							
	(Apr.2003 through Mar.2004)			1st half	2nd half	②	1st half	2nd half	④	FY 08,1st - FY 07,1st		FY 2008 - FY 2007					
				①			③	(Forecast)		③-①	change	④-②	change				
Mini Passenger cars 軽乗用車	402.0	431.7	437.4	218.9	264.5	483.4	221.0	255.5	476.5	+	2.1	+	1.0	▲	6.9	▲	1.4
Mini Commercial cars 軽貨物車	135.6	136.7	154.0	69.3	67.8	137.1	66.0	67.5	133.5	▲	3.3	▲	4.8	▲	3.6	▲	2.6
Small Passenger cars 小型乗用車	7.4	18.6	13.7	13.0	7.9	21.0	4.0	6.0	10.0	▲	9.0	▲	69.0	▲	11.0	▲	52.3
Small Commercial cars 小型貨物車	0.9	0.7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total 合計	545.9	587.7	605.1	301.3	340.3	641.5	291.0	329.0	620.0	▲	10.2	▲	3.4	▲	21.5	▲	3.4



② Domestic Unit Sales by Models (車種別国内売上台数)

(1000 units)

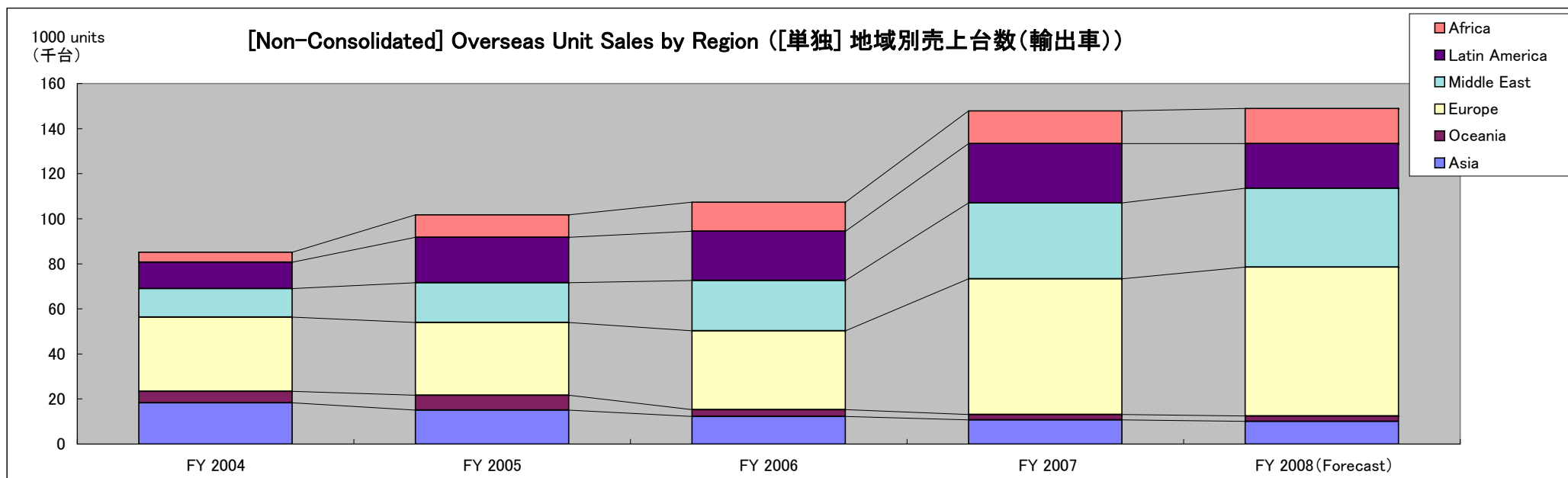
	FY 2004 (Apr.2003 through Mar.2004)	FY 2005	FY 2006	FY 2007			FY 2008 (Forecast)			Year-on-year difference							
				1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 08,1st - FY 07,1st		FY 2008 - FY 2007					
										③-①	change	④-②	change				
											%		%				
MIRA ミラ	143.6	127.1	103.8	38.3	54.2	92.5	49.8	57.2	107.0	+	11.5	+	30.1	+	14.5	+	15.7
ESSE エッセ	-	-	28.0	24.9	21.8	46.6	15.5	19.5	35.0	▲	9.4	▲	37.6	▲	11.6	▲	25.0
COPEN コペン	8.1	7.2	6.6	3.0	3.0	6.0	2.6	3.4	6.0	▲	0.4	▲	11.9	+	0.0	+	0.8
MOVE ムーヴ	183.6	194.9	189.2	81.2	118.0	199.2	98.6	105.4	204.0	+	17.4	+	21.4	+	4.8	+	2.4
TANTO タント	35.1	94.5	92.7	56.5	53.6	110.1	48.7	62.3	111.0	▲	7.8	▲	13.8	+	0.9	+	0.9
MAX マックス	23.8	10.0	2.8	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SONICA ソニカ	-	-	-	11.1	8.6	19.7	3.0	5.0	8.0	▲	8.1	▲	73.1	▲	11.7	▲	59.4
NAKED ネイキッド	5.6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TERIOS KID テリオスキッド	13.8	13.7	12.0	5.1	5.5	10.5	3.6	4.4	8.0	▲	1.5	▲	29.4	▲	2.5	▲	24.1
ATRAI WAGON アトレーワゴン	14.9	10.0	26.4	9.7	9.6	19.3	9.1	10.9	20.0	▲	0.7	▲	7.0	+	0.7	+	3.7
HIJET CARGO ハイゼットカーゴ	39.2	40.8	57.4	26.6	26.2	52.7	24.9	23.1	48.0	▲	1.7	▲	6.2	▲	4.7	▲	9.0
HIJET TRUCK ハイゼットトラック	69.7	70.2	72.6	31.9	32.0	63.9	31.2	31.8	63.0	▲	0.7	▲	2.1	▲	0.9	▲	1.4
Mini cars Total 軽合計	537.6	568.4	591.4	288.2	332.3	620.5	287.0	323.0	610.0	▲	1.2	▲	0.4	▲	10.5	▲	1.7
BOON ブーン	-	15.1	9.7	3.5	3.3	6.8	2.2	2.7	4.9	▲	1.3	▲	36.5	▲	1.9	▲	27.9
STORIA ストーリーア	1.7	0.1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
YRV	1.6	0.8	0.2	-	-	-	-	-	-	-	-	-	-	-	-	-	-
COO クー	-	-	-	6.0	2.9	8.8	0.8	1.7	2.5	▲	5.2	▲	87.1	▲	6.3	▲	71.6
BEGO ビーゴ	-	-	3.3	3.5	1.7	5.2	1.0	1.5	2.5	▲	2.5	▲	72.0	▲	2.7	▲	52.1
ATRAI 7 アトレー7	3.8	2.2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Others その他	1.3	1.1	0.5	0.1	0.1	0.1	0.1	-	0.1	▲	0.0	▲	16.5	▲	0.0	▲	28.1
Small cars Total 小型合計	8.3	19.3	13.7	13.0	7.9	21.0	4.0	6.0	10.0	▲	9.0	▲	69.0	▲	11.0	▲	52.3
Domestic Unit Sales Total 合計	545.9	587.7	605.1	301.3	340.3	641.5	291.0	329.0	620.0	▲	10.2	▲	3.4	▲	21.5	▲	3.4

8. [Non-Consolidated] Overseas Unit Sales by Region ([单独] 地域別売上台数(輸出車))

(1000 units)

	FY 2004 (Apr.2003 through Mar.2004)	FY 2005	FY 2006	FY 2007			FY 2008 (Forecast)			Year-on-year difference							
				1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 08,1st - FY 07,1st		FY 2008 - FY 2007					
											③-①	change	④-②	change			
												%	%	%	%		
Asia アジア	18.3	15.1	12.2	5.9	4.8	10.7	5.1	5.0	10.1	▲	0.8	▲	13.7	▲	0.6	▲	5.2
Oceania 大洋州	5.1	6.6	3.1	1.4	1.0	2.4	1.1	1.3	2.4	▲	0.2	▲	17.2	+	0.0	+	1.0
Europe 欧州	32.9	32.3	35.0	28.7	31.4	60.2	32.2	33.8	66.0	+	3.4	+	11.9	+	5.8	+	9.7
Middle East 中近東	12.7	17.6	22.3	17.6	16.1	33.7	19.0	16.0	35.0	+	1.4	+	8.1	+	1.3	+	3.9
Latin America 中南米	11.7	20.1	21.9	12.0	14.3	26.3	11.8	8.0	19.8	▲	0.2	▲	1.5	▲	6.5	▲	24.7
Africa アフリカ	4.4	10.0	12.8	6.8	7.8	14.6	8.6	7.1	15.7	+	1.8	+	26.1	+	1.1	+	7.9
Total 合計	85.1	101.7	107.3	72.3	75.4	147.7	77.7	71.3	149.0	+	5.4	+	7.4	+	1.3	+	0.9

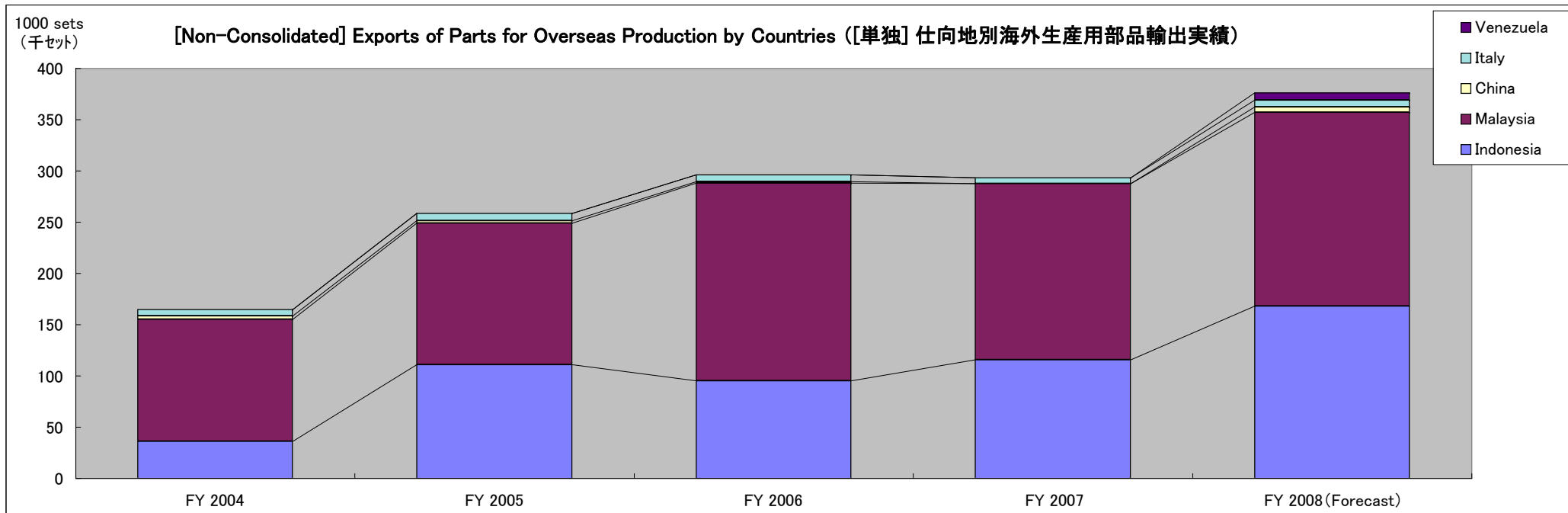
※Overseas Unit Sales = complete built-up(GBU)units + complete knocked-down(CKD)units. (輸出車=完成車+CKD)



9. [Non-Consolidated] Exports of Parts for Overseas Production by Countries ([単独] 仕向地別海外生産用部品輸出実績)

(1000 sets)

	FY 2004 (Apr.2003 through Mar.2004)	FY 2005	FY 2006	FY 2007			FY 2008 (Forecast)			Year-on-year difference							
				1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 08,1st - FY 07,1st		FY 2008 - FY 2007					
												③-①	change	④-②	change		
													%		%		
Indonesia インドネシア	36.0	110.8	95.1	42.5	73.4	115.8	75.9	92.1	168.0	+	33.5	+	78.8	+	52.2	+	45.0
Malaysia マレーシア	119.4	138.2	193.2	95.5	76.3	171.8	104.4	84.6	189.0	+	8.9	+	9.4	+	17.2	+	10.0
China 中国	3.2	2.4	1.4	-	-	-	3.6	1.9	5.5	+	3.6	-	-	+	5.5	-	-
Italy イタリア	6.2	7.0	6.7	2.8	2.8	5.6	4.0	2.5	6.5	+	1.1	+	39.4	+	0.9	+	16.1
Venezuela ベネズエラ	-	-	-	-	-	-	1.5	5.5	7.0	+	1.5	-	-	+	7.0	-	-
Total 合計	164.7	258.4	296.3	140.8	152.4	293.2	189.4	186.6	376.0	+	48.6	+	34.5	+	82.8	+	28.2



### 10. [Non-Consolidated] Exports Sales by Region (Overseas Unit Sales + Parts for Overseas Production)

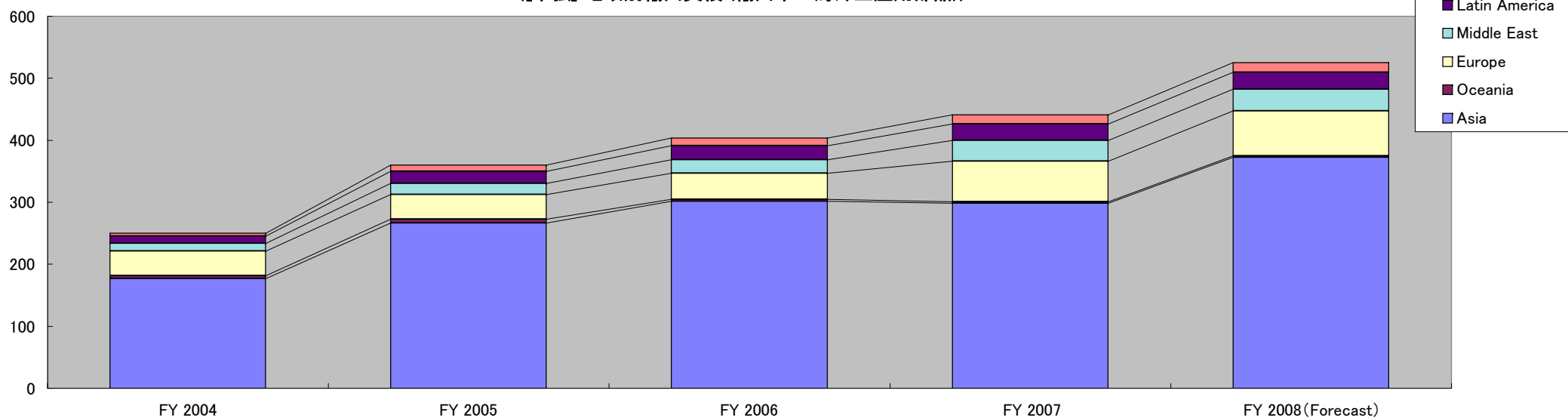
([単独] 地域別輸出実績 (輸出車+海外生産用部品))

(1000 units & sets)

	FY 2004		FY 2005		FY 2006		FY 2007				FY 2008 (Forecast)		Year-on-year difference					
	(Apr.2003 through Mar.2004)						1st half	2nd half	②		1st half	2nd half (Forecast)	④		FY 08,1st - FY 07,1st		FY 2008 - FY 2007	
		%		%		%	①			%	③			%	③-①	change	④-②	change
Asia アジア	176.8	70.8	266.5	74.0	301.8	74.8	143.8	154.4	298.2	67.7	189.0	183.6	372.6	71.0	+ 45.2	+ 31.4	+ 74.4	+ 24.9
Oceania 大洋州	5.1	2.0	6.6	1.8	3.1	0.8	1.4	1.0	2.4	0.5	1.1	1.3	2.4	0.4	▲ 0.2	▲ 17.2	+ 0.0	+ 1.0
Europe 欧州	39.1	15.6	39.3	10.9	41.7	10.3	31.6	34.2	65.8	14.9	36.1	36.4	72.5	13.8	+ 4.5	+ 14.3	+ 6.7	+ 10.3
Middle East 中近東	12.7	5.1	17.6	4.9	22.3	5.5	17.6	16.1	33.7	7.6	19.0	16.0	35.0	6.7	+ 1.4	+ 8.1	+ 1.3	+ 3.9
Latin America 中南米	11.7	4.7	20.1	5.6	21.9	5.4	12.0	14.3	26.3	6.0	13.3	13.5	26.8	5.1	+ 1.3	+ 10.8	+ 0.5	+ 2.0
Africa アフリカ	4.4	1.8	10.0	2.8	12.8	3.2	6.8	7.8	14.6	3.3	8.6	7.1	15.7	3.0	+ 1.8	+ 26.1	+ 1.1	+ 7.9
Total 合計	249.8	100.0	360.1	100.0	403.6	100.0	213.1	227.8	440.9	100.0	267.1	257.9	525.0	100.0	+ 54.0	+ 25.3	+ 84.1	+ 19.1

1000 units & sets  
(千台 & セット)

[Non-Consolidated] Exports Sales by Region (Overseas Unit Sales + Parts for Overseas Production)  
([単独] 地域別輸出実績 (輸出車+海外生産用部品))



11. [Non-Consolidated] Main Markets in Asia(Local Production) ([単独] アジア主要仕向地の台数状況)

① Malaysia マレーシア

(sets)

	FY 2004 (Apr.2003 through Mar.2004)	FY 2005	FY 2006	FY 2007			FY 2008(Forecast)			Year-on-year difference			
				1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 08,1st - FY 07,1st		FY 2008 - FY 2007	
												③-①	change
CKD	14,940	10,980	8,480	3,940	2,470	6,410	2,100	2,400	4,500	▲ 1,840	▲ 46.7%	▲ 1,910	▲ 29.8%
Parts for Overseas Production 海外生産用部品	119,390	138,210	193,170	95,480	76,270	171,750	104,420	84,580	189,000	+ 8,940	+ 9.4%	+ 17,250	+ 10.0%
Total 合計	134,330	149,190	201,650	99,420	78,740	178,160	106,520	86,980	193,500	+ 7,100	+ 7.1%	+ 15,340	+ 8.6%

② Indonesia インドネシア

(sets)

	FY 2004 (Apr.2003 through Mar.2004)	FY 2005	FY 2006	FY 2007			FY 2008(Forecast)			Year-on-year difference			
				1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 08,1st - FY 07,1st		FY 2008 - FY 2007	
												③-①	change
CKD	320	340	300	80	-	80	-	-	-	▲ 80	-	▲ 80	-
Parts for Overseas Production 海外生産用部品	35,980	110,810	95,090	42,460	73,380	115,840	75,930	92,070	168,000	+ 33,470	+ 78.8%	+ 52,160	+ 45.0%
Total 合計	36,300	111,150	95,390	42,540	73,380	115,920	75,930	92,070	168,000	+ 33,390	+ 78.5%	+ 52,080	+ 44.9%

③ China 中国

(sets)

	FY 2004 (Apr.2003 through Mar.2004)	FY 2005	FY 2006	FY 2007			FY 2008(Forecast)			Year-on-year difference			
				1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 08,1st - FY 07,1st		FY 2008 - FY 2007	
												③-①	change
Parts for Overseas Production 海外生産用部品	3,150	2,400	1,350	-	-	-	3,610	1,890	5,500	+ 3,610	-	+ 5,500	-
Total 合計	3,150	2,400	1,350	-	-	-	3,610	1,890	5,500	+ 3,610	-	+ 5,500	-

12. [Non-Consolidated] Net Sales ([単独] 売上高)

(millions of yen)

		FY 2004 (Apr.2003 through Mar.2004)	FY 2005	FY 2006	FY 2007			FY 2008 (Forecast)			Year-on-year difference			
					1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 08,1st - FY 07,1st		FY 2008 - FY 2007	
											③-①	change	④-②	change
Domestic 国内	Mini cars 軽自動車	453,846	486,095	513,255	251,442	300,434	551,876	258,908	291,092	550,000	+ 7,465	+ 3.0	▲ 1,876	▲ 0.3
	Small cars 小型自動車	9,573	18,239	14,216	16,058	9,258	25,317	4,600	5,400	10,000	▲ 11,458	▲ 71.4	▲ 15,317	▲ 60.5
	Parts & Others 部品その他	53,465	57,866	61,702	30,624	33,717	64,341	30,954	39,046	70,000	+ 330	+ 1.1	+ 5,659	+ 8.8
	Subtotal 計	516,885	562,201	589,175	298,125	343,410	641,535	294,463	335,537	630,000	▲ 3,661	▲ 1.2	▲ 11,535	▲ 1.8
Overseas 輸出	Vehicle 車両	63,859	77,363	88,209	68,092	77,259	145,351	77,309	72,691	150,000	+ 9,216	+ 13.5	+ 4,649	+ 3.2
	Parts for Overseas Production 海外生産用部品	37,295	48,798	60,771	31,795	29,089	60,885	36,352	23,648	60,000	+ 4,556	+ 14.3	▲ 885	▲ 1.5
	Parts & Others 部品その他	15,930	15,767	18,078	9,640	11,060	20,701	12,289	7,711	20,000	+ 2,648	+ 27.5	▲ 701	▲ 3.4
	Subtotal 計	117,085	141,929	167,058	109,528	117,409	226,937	125,950	104,050	230,000	+ 16,422	+ 15.0	+ 3,063	+ 1.3
Daihatsu total ダイハツ計		633,971	704,130	756,234	407,653	460,819	868,473	420,414	439,586	860,000	+ 12,760	+ 3.1	▲ 8,473	▲ 1.0
to Consigned & OEM 受託・OEM		150,386	225,723	264,947	192,588	204,063	396,651	182,617	167,383	350,000	▲ 9,970	▲ 5.2	▲ 46,651	▲ 11.8
Total 合計		784,357	929,854	1,021,181	600,241	664,883	1,265,124	603,031	606,969	1,210,000	+ 2,789	+ 0.5	▲ 55,124	▲ 4.4

※Overseas Mini car and Small car Sales = complete built-up(CBU) units + complete knocked-down(CKD) units. (輸出 軽自動車・小型自動車 = 完成車 + CKD)

13. [Non-Consolidated] Exports Net Sales by Region ([単独] 地域別輸出売上高)

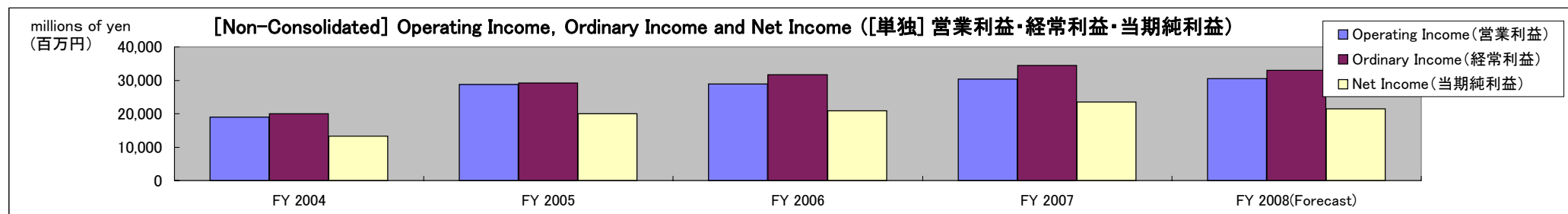
(millions of yen)

	FY 2004		FY 2005		FY 2006		FY 2007				FY 2008 (Forecast)				Year-on-year difference			
	(Apr.2003 through Mar.2004)						1st half	2nd half	②		1st half	2nd half	④		FY 08,1st - FY 07,1st		FY 2008 - FY 2007	
		%		%		%	①			%	③	(Forecast)		%	③-①	change	④-②	change
Asia(+ Middle East) アジア(中近東含)	68,924	58.9	79,593	56.1	96,022	57.5	55,359	52,396	107,755	47.5	62,131	47,869	110,000	47.8	+ 6,772	+ 12.2	+ 2,245	+ 2.1
Oceania 大洋州	4,426	3.8	6,054	4.3	2,917	1.7	1,438	1,016	2,455	1.1	1,226	1,274	2,500	1.1	▲ 212	▲ 14.7	+ 45	+ 1.8
Europe 欧州	28,436	24.3	29,020	20.4	34,181	20.5	33,014	38,439	71,454	31.5	38,115	35,385	73,500	32.0	+ 5,101	+ 15.5	+ 2,046	+ 2.9
America 北中南米	11,883	10.1	19,345	13.6	22,625	13.5	13,084	17,106	30,190	13.3	15,452	13,048	28,500	12.4	+ 2,368	+ 18.1	▲ 1,690	▲ 5.6
Africa アフリカ	3,415	2.9	7,916	5.6	11,311	6.8	6,632	8,449	15,081	6.6	9,024	6,476	15,500	6.7	+ 2,392	+ 36.1	+ 419	+ 2.8
Total 合計	117,085	100.0	141,929	100.0	167,058	100.0	109,528	117,409	226,937	100.0	125,950	104,050	230,000	100.0	+ 16,422	+ 15.0	+ 3,063	+ 1.3

14. [Non-Consolidated] Net Sales, Operating Income, Ordinary Income and Net Income ([单独] 売上高・営業利益・経常利益・当期純利益)

(millions of yen)

	FY 2004 (Apr.2003 through Mar.2004)	FY 2005	FY 2006	FY 2007			FY 2008 (Forecast)			Year-on-year difference			
				1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 08,1st - FY 07,1st		FY 2008 - FY 2007	
										③-①	change	④-②	change
Net Sales (売上高)	784,357	929,854	1,021,181	600,241	664,883	1,265,124	603,031	606,969	1,210,000	+ 2,789	+ 0.5	▲ 55,124	▲ 4.4
Operating Income (営業利益)	19,020	28,708	28,862	12,728	17,675	30,404	13,301	17,199	30,500	+ 572	+ 4.5	+ 96	+ 0.3
Ordinary Income (経常利益)	20,015	29,232	31,606	14,863	19,623	34,486	14,723	18,277	33,000	▲ 139	▲ 0.9	▲ 1,486	▲ 4.3
Net Income (当期純利益)	13,315	20,032	20,906	9,649	13,873	23,523	11,306	10,194	21,500	+ 1,657	+ 17.2	▲ 2,023	▲ 8.6



15. [Non-Consolidated] Capital expenditures and Depreciation ([单独] 設備投資額・減価償却費)

(millions of yen)

	FY 2004 (Apr.2003 through Mar.2004)	FY 2005	FY 2006	FY 2007			FY 2008 (Forecast)			Year-on-year difference			
				1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 08,1st - FY 07,1st		FY 2008 - FY 2007	
										③-①	change	④-②	change
Capital expenditures 設備投資額	23,292	41,193	73,064	22,484	8,997	31,482	9,588	25,412	35,000	▲ 12,896	▲ 57.4	+ 3,518	+ 11.2
Depreciation 減価償却費	26,480	28,333	33,329	20,075	22,259	42,334	17,368	20,632	38,000	▲ 2,707	▲ 13.5	▲ 4,334	▲ 10.2
Depreciation to Net Sales (%) 売上高減価償却費比率 (%)	3.4%	3.0%	3.3%	3.3%	3.3%	3.3%	2.9%	3.4%	3.1%				

16. [Non-Consolidated] Research & Development expenses ([单独] 研究開発費)

(millions of yen)

	FY 2004 (Apr.2003 through Mar.2004)	FY 2005	FY 2006	FY 2007			FY 2008 (Forecast)			Year-on-year difference			
				1st half ①	2nd half	②	1st half ③	2nd half (Forecast)	④	FY 08,1st - FY 07,1st		FY 2008 - FY 2007	
										③-①	change	④-②	change
R&D expenses 研究開発費	32,864	39,444	46,662	23,148	22,322	45,470	21,626	22,874	44,500	▲ 1,521	▲ 6.6	▲ 970	▲ 2.1
R&D expenses to Net Sales (%) 売上高研究開発費比率 (%)	4.2%	4.2%	4.6%	3.9%	3.4%	3.6%	3.6%	3.8%	3.7%				