

July 28, 2003
Fiscal 2004, ending March 2004

Consolidated Financial Results (First Quarter)

Daihatsu Motor Co., Ltd.

Listed company name:	Daihatsu Motor Co., Ltd.
Security code:	7262 (used in Japanese securities industry)
Stock listings:	First section of Osaka Securities Exchange and Tokyo Stock Exchange
Head office:	1-1, Daihatsu-co, Ikeda City, Osaka Pref., Japan

1. Matters Taken into Consideration for the Preparation of the Quarterly Financial Results

- (1) Changes from accounting method generally used in recent consolidated fiscal years: Yes
“Inventory” under “Inventory assets” is calculated according to book inventory. Tax-effect accounting and some other accounting uses the simplified method.
- (2) Changes in scope of consolidation and companies accounted for by the equity method: Yes
One company is excluded from the consolidated accounts.

2. Financial Results for the First Quarter (Q1) of Fiscal 2004 (From April 1 to June 30, 2003)

(1) Consolidated operating results

(Millions of yen)

	Q1 FY2004	Q1 FY2003	FY2003 (Year ended March 31, 2003)
Net sales	238,872	—	969,574
Operating income	3,990	—	20,694
Recurring income	4,411	—	19,518
Net income in the period	1,516	—	14,776

Note: Amounts less than ¥1 million have been omitted.

(Yen)

	Q1 FY2004	Q1 FY2003	FY2003 (Year ended March 31, 2003)
Net income per share	3.55	—	34.40
Post-dilution net income per share	3.32	—	32.28

Note: Figures for the same quarter of the previous year are not available for comparison because no calculation was made for that period.

• Qualitative information on the consolidated financial results

Sales of new cars launched in the previous fiscal year were strong in the first quarter. Net sales were ¥238,872 million, recurring income was ¥4,411 million, and net income in the period was ¥1,516 million.

(2) Changes in consolidated financial position

(Millions of yen)

	Q1 FY2004	Q1 FY2003	FY2003 (Year ended March 31, 2003)
Total assets	751,076	—	755,307
Shareholders' equity	191,970	—	187,483
Shareholders' equity ratio	25.6%	—	24.8%
Shareholders' equity per share (Yen)	449.79	—	439.6

Note: Amounts less than ¥1 million have been omitted.

• Qualitative information on changes in consolidated financial position

Investment securities increased ¥5.8 billion from the previous fiscal year to ¥45.2 billion, due mainly to an increase in valuation. However, current assets declined ¥5 billion from the previous fiscal year's balance to ¥340.8 billion, while tangible fixed assets declined ¥3.1 billion from the previous fiscal year to ¥344.4 billion. As a result of these factors, total assets declined ¥4.2 billion from the previous fiscal year to ¥751 billion.

Shareholders' equity increased ¥4.4 billion from the previous fiscal year to ¥191.9 billion. This was due to the appropriation of ¥1.5 billion in net income in the period and a ¥3.5 billion increase in valuation of other securities to ¥9.3 billion.

3. Projected Financial Results for Fiscal 2004 (From April 1, 2003 to March 31, 2004)

At this point no circumstances have arisen to cause the company to change its previously published projections of financial results for the interim period and full fiscal year. Actual business results may differ from the projected figures due to various factors.

Reference: Non-consolidated quarterly financial results

(Millions of yen)

	Q1 FY2004
Net sales	186,453
Operating income	2,770
Recurring income	3,787
Net income in the period	2,287
Total assets	503,477
Shareholders' equity	194,461

Note: Amounts less than ¥1 million have been omitted.

Attached Data

Consolidated Quarterly Statements of Profit and Loss (summary)

(Millions of yen)

	Q1 FY2004 (From April 1 to June 30, 2003)	
Net sales	238,872	100.0%
Cost of sales	186,534	78.1%
Total gross profit before adjustment of sales profits deferred	52,337	21.9%
Adjustment of sales profits deferred	(99)	
Gross profit	52,238	21.9%
Selling, general and administrative expenses	48,248	20.2%
Operating income	3,990	1.7%
Non-operating profits	2,122	
Non-operating expenses	1,700	
Recurring income	4,411	1.8%
Income before income taxes in the period	4,411	1.8%
Corporate tax, etc.	2,024	
Minority shareholders' income	(-) 870	
Net income in the period	1,516	0.6%

Note: Amounts less than ¥1 million have been omitted.

Consolidated Quarterly Balance Sheet (summary)

(Millions of yen)

	Consolidated Q1 FY2004 (ended June 30, 2003)	Previous consolidated fiscal year (Year ended March 31, 2003)	Increment (Decrement)
Assets:			
Current assets:			
Cash and time deposits	20,564	25,864	(5,299)
Notes and accounts receivable	167,328	187,811	(20,482)
Inventories	50,871	52,978	(2,106)
Other current assets	102,078	79,237	22,840
Total current assets	340,843	345,890	(5,047)
Fixed assets:			
Tangible fixed assets:			
Buildings and structures	92,250	92,794	(543)
Machinery and transport equipment	113,094	117,053	(3,958)
Land	104,528	104,250	278
Other fixed assets	34,564	33,483	1,081
Total tangible fixed assets	344,438	347,581	(3,142)
Intangible fixed assets	1,199	1,203	(3)
Investments and other assets:			
Investments in securities	45,290	39,452	5,838
Other investments and assets	19,303	21,179	(1,875)
Total investments and other assets	64,594	60,631	3,962
Total fixed assets	410,233	409,416	817
Total assets	751,076	755,307	(4,230)

Note: Amounts less than ¥1 million have been omitted.

(Millions of yen)

	Consolidated Q1 FY2004 (ended June 30, 2003)	Previous consolidated fiscal year (Year ended March 31, 2003)	Increment (Decrement)
Liabilities:			
Current liabilities:			
Notes and accounts payable	173,732	185,677	(11,945)
Short-term debt	102,251	100,472	1,779
Convertible bonds scheduled for maturity within one year	19,993	19,993	–
Other current liabilities	124,464	119,707	4,757
Total current liabilities	420,441	425,850	(5,408)
Long-term liabilities:			
Long-term debt	49,151	54,511	(5,359)
Reserve for employee retirement benefits	48,625	47,821	804
Other long-term liabilities	8,368	8,449	(81)
Total long-term liabilities	106,145	110,782	(4,636)
Total liabilities	526,587	536,633	(10,045)
Minority interests	32,518	31,190	1,328
Shareholders' equity:			
Capital stock	28,404	28,404	–
Additional paid-in capital	10,827	10,827	–
Consolidated retained earnings	146,656	146,758	(101)
Other securities revaluation differences	9,358	5,825	3,533
Account of exchange adjustment	(3,200)	(4,256)	1,055
Treasury stocks	(76)	(75)	(0)
Total shareholders' equity	191,970	187,483	4,486
Total liabilities and shareholders' equity	751,076	755,307	(4,230)

Note: Amounts less than ¥1 million have been omitted.

Non-Consolidated Quarterly Statements of Profit and Loss (summary)

(Millions of yen)

	Q1 FY2004 (From April 1 to June 30, 2003)	
Net sales	186,453	100.0%
Cost of sales	159,497	85.5%
Gross profit	26,956	14.5%
Selling, general and administrative expenses	24,186	13.0%
Operating income	2,770	1.5%
Non-operating profits	1,474	
Non-operating expenses	457	
Recurring income	3,787	2.0%
Income before income taxes in the period	3,787	2.0%
Corporate tax, etc.	1,500	
Net income in the period	2,287	1.2%

Note: Amounts less than ¥1 million have been omitted.

Non-Consolidated Quarterly Balance Sheet (summary)

(Millions of yen)

	Consolidated Q1 FY2004 (ended June 30, 2003)	Previous consolidated fiscal year (Year ended March 31, 2003)	Increment (Decrement)
Assets:			
Current assets:			
Cash and time deposits	1,109	1,494	(384)
Notes and accounts receivable	95,784	119,935	(24,151)
Inventories	18,385	18,495	(110)
Other current assets	110,014	86,314	23,700
Total current assets	225,294	226,240	(945)
Fixed assets:			
Tangible fixed assets:			
Buildings and structures	54,366	54,548	(181)
Machinery and equipment	59,862	62,824	(2,962)
Land	57,838	57,846	(7)
Other fixed assets	19,876	20,188	(311)
Total tangible fixed assets	191,944	195,407	(3,462)
Intangible fixed assets:	489	492	(3)
Investments and other assets:			
Investments in securities	64,351	58,505	5,846
Other investments and assets	21,397	23,358	(1,960)
Total investments and other assets	85,749	81,863	3,885
Total fixed assets	278,182	277,764	418
Total assets	503,477	504,004	(527)

Note: Amounts less than ¥1 million have been omitted.

(Millions of yen)

	Consolidated Q1 FY2004 (ended June 30, 2003)	Previous consolidated fiscal year (Year ended March 31, 2003)	Increment (Decrement)
Liabilities:			
Current liabilities:			
Accounts payable	166,699	174,889	(8,189)
Convertible bonds scheduled for maturity within one year	19,993	19,993	–
Other current liabilities	89,521	86,641	2,879
Total current liabilities	276,214	281,524	(5,309)
Long-term liabilities:			
Reserve for employee retirement benefits	30,447	29,800	647
Other long-term liabilities	2,354	2,404	(49)
Total long-term liabilities	32,801	32,204	597
Total liabilities	309,015	313,728	(4,712)
Shareholders' equity:			
Capital stock	28,404	28,404	–
Additional paid-in capital	10,827	10,827	–
Retained earnings	145,985	145,281	704
Other securities revaluation differences	9,265	5,783	3,482
Treasury stocks	(21)	(21)	(0)
Total shareholders' equity	194,461	190,276	4,185
Total liabilities and shareholders' equity	503,477	504,004	(527)

Note: Amounts less than ¥1 million have been omitted.